Forgepoint

Portfolio Catalog

November 2025

About Forgepoint

Backing builders of the /digital future/

Forgepoint is a leading venture capital firm that partners with transformative cybersecurity, artificial intelligence, and infrastructure software companies protecting the digital future. With the largest sector-focused investment team and over $1 billion in AUM, the firm brings over 100 years of collective company-building expertise and its Global Advisory Council of more than 100 industry leaders to support exceptional entrepreneurs. Founded in 2015 and headquartered in the San Francisco Bay Area and London with a presence in Madrid and Paris, Forgepoint is proud to cultivate a diverse, global community dedicated to backing builders of the digital future.

We are honored to collaborate with the extraordinary innovators featured in this catalog. For more information about Forgepoint and our family of companies, visit forgepointcap.com or follow Forgepoint on LinkedIn or X.



WEBSITE



LINKEDIN

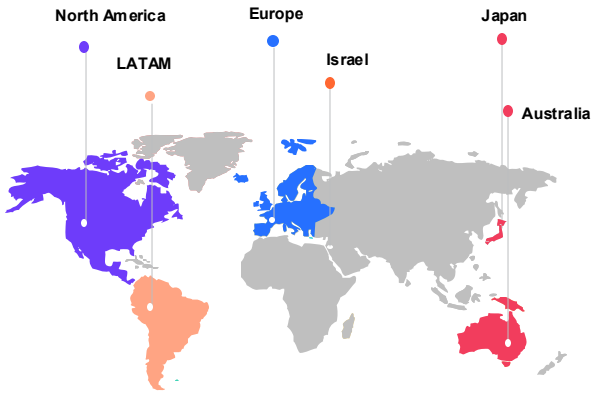
Forgepoint

We are the leading cybersecurity venture fund focused on the convergence of cyber, AI and infrastructure

2015 Founded	**3** Funds	**$1B+** AUM
53 Investments	**22** Team Size	**14** Investors
38 Active Investments	**100+** Advisory Council	**$5–50M** Investment per Company

Cybersecurity, AI & Infrastructure Software

Series A & B and Select Growth (First Institutional Investor)



Investing Globally

Cybersecurity is a global mission

Team

Our team has 150+ years of combined experience operating and investing in cybersecurity, AI and infrastructure

/ INVESTMENT /



J Alberto Yépez
Managing Director & Co-Founder



Donald R Dixon
Managing Director & Co-Founder



Lisa Lee
Chief Financial Officer



Leo Casusol
Managing Director



Ernie Bio
Managing Director



Andrew McClure
Managing Director



Reynaldo Kirton
Principal

/ INVESTMENT /



Casilda Angulo
Vice President



Jimmy Park
Senior Associate



Shane Shook
Venture Partner



Kathryn Shih
Venture Partner



Damien Henault
Managing Director
International



Michael Cortez
Partner
International



Jaime Goyarrola
Chief Financial Officer
International

/ GROWTH /



Andres Andreu
Venture Consultant



Tom Kelley
Venture Consultant



Sanjay Uppal
Venture Consultant



Mercy Caprara
Portfolio Operations

/ SR. ADVISORS /



Ken Miyauchi
SoftBank



Andy Okada
Alibaba Japan

Cybersecurity Advisory Council

Our unfair advantage: trusted global network of relationships

We leverage the earned trust of our network to generate superior outcomes

Pre-Investment Advantage

- Thesis Generation
- Sourcing & Deal Access
- Underwriting Insights and Validation

80%+ of investments sourced via Advisory Council & Extended Network, 60% Proprietary

Post-Investment Advantage

- Customer Introductions
- Go-to-Market Partner Introductions
- Product Roadmap Strategy
- Recruiting Executive Team Members and Board Directors

Note: Partial List; see https://forgepointcap.com/advisors

Executives



Anthony Belfiore
CSO at Wiz; Former CSO at AON, First Data, JPMorgan Chase



Adam Ely
EVP Head of Digital Products, Fidelity; CISO at Fidelity, Walmart



Hazel Diez Castaño
Global CISO at Santander; Former Head of Security Consultancy at Aviva



Tim McKnight
EVP & CSO, UHG; EVP & CSO, SAP; Thomson Reuters, GE, Fidelity, Cisco, FBI



Pat Opet
Global CISO, JPMorgan Chase; Lockheed Martin



James Shira
Global Chief Information & Technology Officer, PwC; Global CISO at Zurich



Eddie Borrero
SVP & CIO, Stellarus; CISO, Blue Shield of California; CISO, Robert Half; Amgen, EA, PG&E, Intuit



Aaron Hughes
CISO, Albertsons Companies; CapitalOne; IQT; USAF Col.; US DHS; Lockheed Martin



Shaun Khalfan
CISO, PayPal; Discovery Financial; Barclays, Freddie Mac, US Navy, DHS; US Army



Dr. Yonesy Nuñez
Chief Cybersecurity Risk Officer, DTCC; Jack Henry & Associates; Wells Fargo, Citi, PwC



Richard Puckett
SVP & CISO, UHG; Chief Security Officer, Boeing; SAP, Thomson Reuters, GE, Cisco



Raúl Amigorena
Group CISO, Inditex; Former Security Manager, Caixa Bank

Founders



Greg Clark
Co-Founder & Managing Partner, Crosspoint Capital; Former CEO, Symantec, BlueCoat, IBM



Kevin Mandia
Founder & CEO, Mandiant – Google Cloud; FireEye; USAF



James Mobley
Former SVP/GM, Network Services, Cisco; Neohapsis, @Stake, IBM



Ron Gula
President, Gula Tech Adventures; Founder, CEO, Chairman Tenable



Barmak Meftah
Investor; Former President, AT&T Cyber; CEO, AlienVault; HP; Fortify



Hemma Prafullchandra
Co-founder & CTO, SolidCore.ai; Former CTO Office, Microsoft Security; HyTrust, Verisign

Partners



Dr. Ed Amoroso
Founder & CEO, TAG Infosphere; Former CISO AT&T; Bell Labs



Joe Levy
CEO, Sophos
Former President of Tech, Sophos



Craig Abod
CEO, Carahsoft



Julie Talbot-Hubbard
President and COO, Cyderes
Former SVP & GM, Optiv

Government



Mike Rogers
Former Chairman, U.S. House Intelligence Committee; Chairman MITRE; FBI; US Army



Dominic Fortescue
Former UK Government Chief Security Officer; Former Partner, Cybersecurity / Financial Services, EY



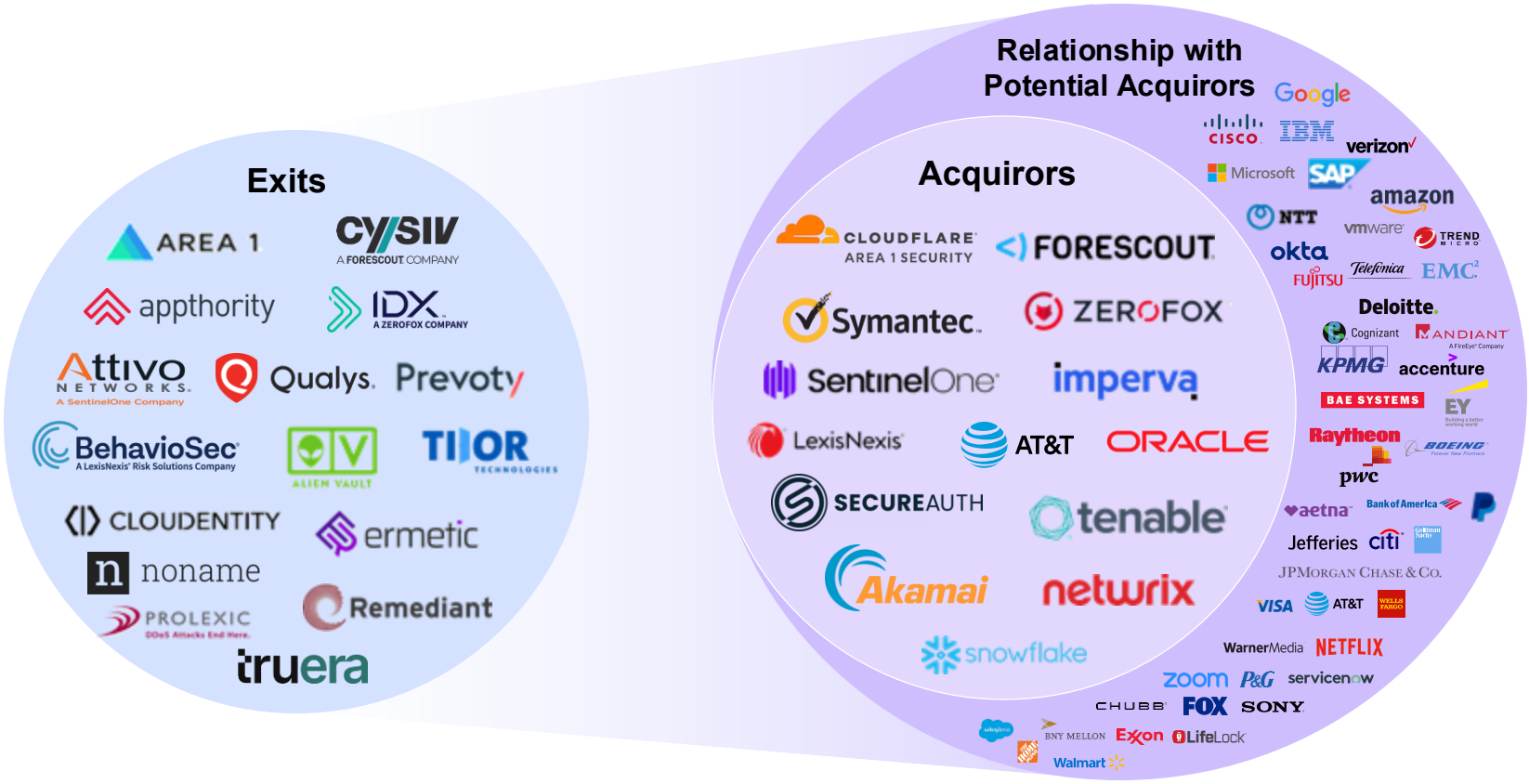
General Peter Pace
Former Chairman, Joint Chiefs of Staff; Corporate Director Qualys



Matt Olsen
Former Assistant Attorney General, DoJ; Chief Trust Officer, Uber

Track Record of Success

Forgepoint has actively worked towards driving liquidity + facilitates exits through strong relationships across the industry



Thesis Driven Investment Strategy

Differentiated investment theses driven by our focus and experience in cybersecurity, AI and infrastructure



Securing AI, AI for Security
How cybersecurity can secure AI and how AI can improve cybersecurity



Continuous Trust and Identity Management
Creating fully secured digital identities and perfect data that connects in real time



Cybersecurity for the Long Tail
Protecting the underserved Small and Midsize Businesses (SMBs) that power the global economy



Proactive Cybersecurity and Risk Management
It's not *whether* a company will get breached – it's a matter of *when*, and *what* to do about it



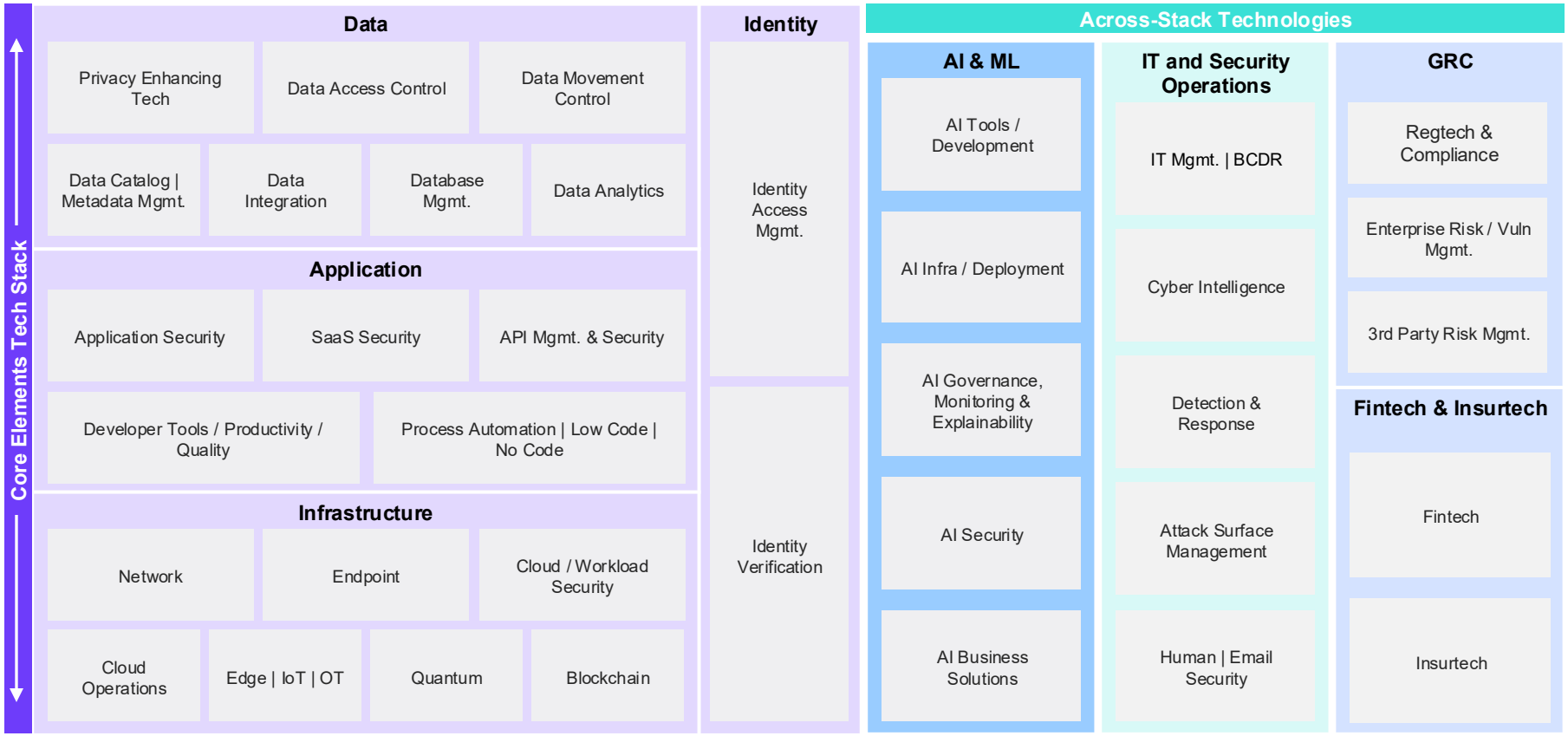
Securing Infrastructure, from Cloud to Edge and Beyond
Establishing a robust digital grid to access business-critical resources to drive immediate outcomes



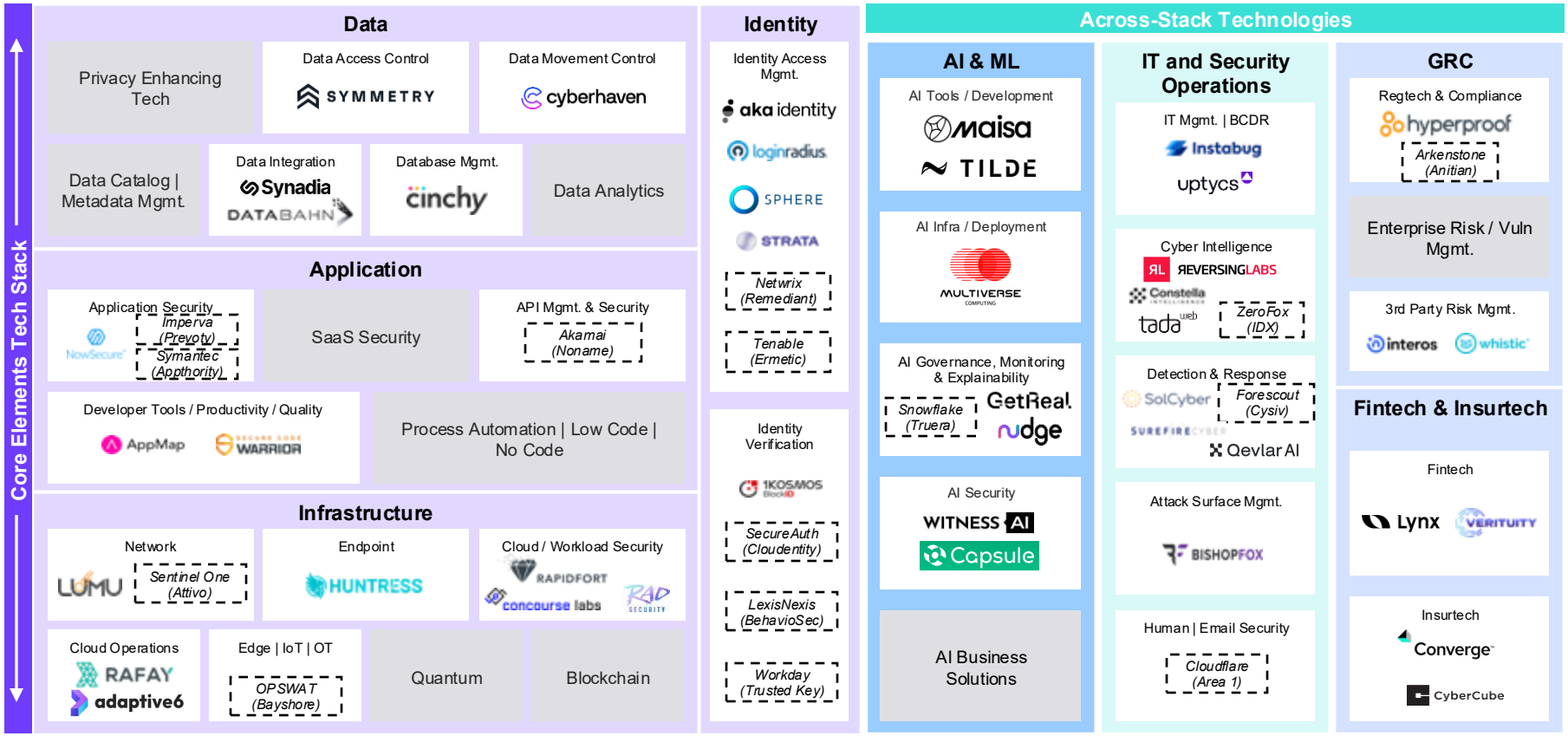
Trust in Software
The future of software is secure components flowing through a resilient supply chain

Focus
Cybersecurity
AI
Infrastructure

Forgepoint Taxonomy



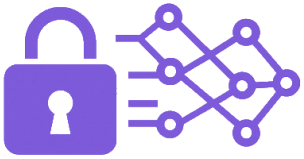
Forgepoint Portfolio



AI is Changing Cybersecurity – and We're Backing the Change

We are investing at the convergence of cyber, AI and infrastructure

Security for AI



- As AI is rapidly adopted, unsecured models, data pipelines, agentic systems create new points of failure
- Bottleneck in widescale enterprise AI adoption is lack of security, trust, and transparency

Representative Forgepoint Investment

WITNESS AI

Capsule

AI for Security



- AI creates significant opportunity for improvements in traditional cybersecurity
- Enables faster threat detection, adaptive defenses, and behavioral anomaly detection

Representative Forgepoint Investment

DATABAHN

Qevlar AI

Post AI Security

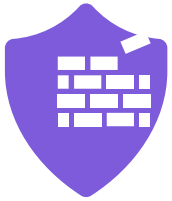


- AI supercharges attackers with advanced phishing, deepfakes, automation that drastically amplifies scale and sophistication
- Shortened time-to-exploit, making traditional defenses less effective

Representative Forgepoint Investment

GetReal

AI Infrastructure



- Underlying infrastructure is rapidly evolving to support new AI workloads, but new infrastructure and threat vectors also require new security measures
- Next-gen infrastructure will integrate functionality, speed, and security in powerful platforms

Representative Forgepoint Investment

Synadia

RAFAY

Index by Company

Primary AI Tag:

How AI is being leveraged or applied per company

Product Cost Data AI Infra

Company	Sector(s)	Description	Primary AI Tag	Page
1KOSMOS	Identity	Unifying identity verification and passwordless multi-factor authentication	Product	14
adaptive6	Infrastructure	AI-powered cloud cost optimization	Product	15
aka identity	Identity	Data and intelligence layer simplifying identity access management (IAM)	Product	15
BISHOPFOX	Security Operations, Application, AI, Infrastructure	Offensive security through penetration testing and continuous attack surface management	Cost	17
Capsule	AI, Infrastructure	AI native agent security and governance	Product	18
cinchy	Data, Intelligence, AI	Delivering on the promise of AI while making integration obsolete with a contextualized, real-time data network	AI Infra	19
Constella INTELLIGENCE	Identity, AI	Identity risk intelligence, powered by AI	Data	20
Converge	Risk Management, Security Operations	Fusing cyber insurance, security, and technology	Cost	21
CyberCube	Risk Management, Security Operations	Quantifying cyber risk for the insurance industry	Data	22
DATABAHN	Data	Collecting, monitoring, and optimizing data ingestion across diverse tools	AI Infra	23
GetReal	AI, Identity, Risk Management	Detecting and preventing AI-fueled deception, deepfakes, and impersonation attacks	Product	24
HUNTRESS	Security Operations, Infrastructure	Managed detection and response for SMBs and the IT Providers that serve them	Cost	25
hyperproof	Risk Management, Security Operations	Automating security assurance and compliance operations (GRC)	Product	26

Index by Company

Primary AI Tag:

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Product Cost Data AI Infra

Company	Sector(s)	Description	Primary AI Tag	Page
loginradius	Identity	Enterprise quality identity-as-a-service for application developers	Product	27
LUMU	Infrastructure, Security Operations	Illuminating network threats with real-time visibility and compromise detection	Product	28
Lynx	Risk Management	AI-powered financial crime and fraud prevention	Product	29
maisa	AI, Infrastructure, Security Operations	Automating complex business workflows with auditable AI agents	AI Infra	30
MULTIVERSE COMPUTING	AI, Infrastructure	Compressing models for faster, cheaper, greener AI usage	AI Infra	31
NowSecure	Application, Infrastructure	Application security testing and AI governance for mobile applications	Product	32
nudge	Application, Security Operations, Risk Management	Discover, track, and protect shadow IT and enterprise SaaS	AI Infra	33
Qevlar AI	AI, Security Operations	Automating threat investigation and prioritization for security operations	Product	34
RAD SECURITY	Infrastructure	Eliminating cloud-native threats with automated behavioral detection and response	Product	35
RAFAY	Infrastructure	Automating cloud and container management for GPU and platform teams	AI Infra	36
REVERSINGLABS	Application, Security Operations	Malware analysis, threat hunting, and software supply chain security	Product	37
SECURE CODE WARRIOR	Application	Agile learning platform for secure code development	Product	38

Index by Company

Primary AI Tag:

How AI is being leveraged or applied per company

Product Cost Data AI Infra

Company	Sector(s)	Description	Primary AI Tag	Page
SolCyber	Security Operations	Delivering curated and managed cybersecurity protection	Product	39
SPHERE	Identity, Data	Solving permission sprawl to secure identities and enable digital transformation	Product	40
STRATA Identity Orchestration	Identity	Distributed identity orchestration for hybrid and multi-cloud environments	Product	41
SUREFIRE CYBER	Security Operations	Helping companies prepare for, respond to, and recover from cyber incidents	Cost	42
SYMMETRY	Data, AI, Identity	Unifying data access control and posture management	AI Infra	43
Synadia	Infrastructure	Managing connective technology for adaptive edge & distributed systems	AI Infra	44
tadaweb	Risk Management, Data, Security Operations	Open-source intelligence (OSINT) low/no-code platform	Data	45
uptycs	Infrastructure	Unifying and scaling hybrid cloud security, from development to runtime	Product	46
VERITUITY	Risk Management	Transforming digital payouts for financial services	Product	47
whistic	Risk Management	Automating assessment and response for third-party vendor risk management	Product	48
WITNESS AI	AI, Infrastructure	Comprehensive visibility, security, and governance for organizational AI usage	AI Infra	49

1Kosmos

Leader in: Unifying identity verification and passwordless multi-factor authentication

Primary AI Tag **Product**

HQ

/ OVERVIEW /

Problem: Identity is plagued with weak authentication methods, complex user experiences, identity fraud / verification issues

Solution: One platform that enables the complete identity journey and complies with the highest compliance standards

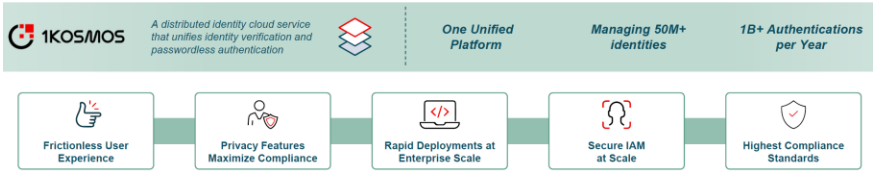
Team:

- Hemen Vimadalal (CEO, Co-Founder) – serial successful founder in identity; Simeio Solutions; Vaau (acq. Sun Microsystems); Uniqorn Ventures
- Mike Engle (CSO, Co-Founder) – identity expert, founder, investor with deep finserv experience; Bastille Networks; Lehman Brothers; 1414 Ventures
- Huzefa Olia (COO, Co-Founder) – leader in identity with over 20 years experience; Simeio Solutions, Brinqa, Oracle, Vaau (acq. Sun Microsystems)

/ CUSTOMERS /

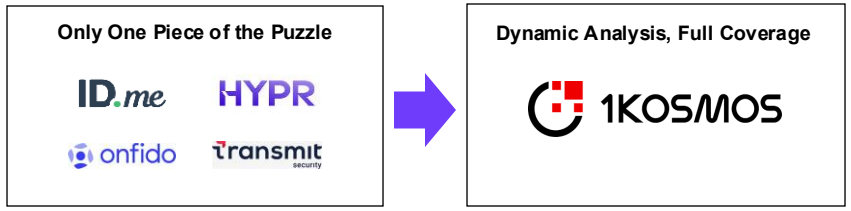
/ USE CASES /

Comprehensive identity proofing, blockchain data storage, identity wallet, and a passwordless experience



/ COMPETITIVE DIFFERENTIATION /

- Depth and breadth: Unmatched user experience, scale, adherence to standards
- Many use cases: The solution covers employee onboarding, Workforce, Customers, and Citizen authentication for .gov use cases



Company website: https://www.1kosmos.com/ | CEO email: hemen@1kosmos.com

Adaptive6

Leader in: AI-powered cloud cost governance for enterprise

Primary AI Tag **Product**

HQ

/ OVERVIEW /

Problem: Cloud spend is a huge market (>$1T by 2030) with an estimated ~30% of that spend being waste. Optimization remains challenging for some of the same reasons that cloud security is challenging: A) hundreds of cloud services can be misconfigured or mismanaged; B) many issues require workload visibility; and C) technical ownership is spread across multiple teams.

Solution: Adaptive6 can detect ~150 types of cost inefficiencies across multi-cloud environments, including infra and application-level issues, and provides remediation at scale through four pillars: finding relevant engineers, providing context, offering fixes, and automation.

Team:

- Aviv Revach (CEO) – ex-CEO of Commerce Sciences, acq. by Taboola (NASDAQ:TBLA)
- Eyal Brosh (COO & VP R&D) – ex-COO & CTO of Commerce Sciences
- Omer Müller (CTO) – former co-founder & CTO of FirstImpressions

/ USE CASES /

- **Govern Everything:** Detect 200+ Types of Waste & Shadow Waste, Empower Engineers to Take Action
- **Remediate at Scale:** Run Remediation Workflows with Engineers in The Loop—or Fully Automate
- **Prevent Waste Pre-Deploy:** Shift-Left, Optimize Costs From The Start
- **Accelerate Fixes with AI:** Provide Remediation Scripts, 1-Click Fixes, and Infrastructure as Code Updates



Company website: https://www.adaptive6.com/ | CEO: aviv@adaptive6.com

/ CUSTOMERS /

BAYER, Adecco, ticketmaster, HUBBELL, RENAISSANCE

/ OTHER INVESTORS /

USVP U.S. VENTURE PARTNERS, vertex VENTURES, pitango, NEWERA Capital Partners

/ COMPETITIVE DIFFERENTIATION /

- Adaptive6 is described as **the first platform to govern "Cloud and Code".** Unlike 1st-gen tools, it finds "shadow" waste across ~150 unique detections and links problems to back to specific teams and developers. Automated remediation via AI in Slack/Teams, Git and CI/CD guardrails are unique differentiators.
- Adaptive6 consistently identifies and captures savings across both low and medium complexity issues. **What sets them apart is their ability to automatically remediate these inefficiencies** — something most competitors require manual intervention fo.r.
- Adaptive6 also has the **capability to detect high complexity issues** that often go unnoticed by other solutions, further maximizing optimization potential.

Legacy / Niche Cloud Optimization Tools (Generally Finance-Focused)

CloudHealth by vmware, ScaleOps, flexera, zesty, doit, nOps, finout, CLOUDZERO, IBM Turbonomic

AKA Identity

Leader in: Data and intelligence layer simplifying identity access management (IAM)

Primary AI Tag **Product**

HQ

/ OVERVIEW /

Problem: Identity environments are fragmented, noisy, and constantly evolving — making it nearly impossible for IT and security teams to maintain visibility, enforce least privilege, or quantify identity-related risk

Solution: AKA unifies historical and real-time identity data, delivers actionable insights, and automates access optimization

Team:

- Will Lin (CEO) – Previously Managing Director at Forgepoint Capital and representative on several boards

/ ADVISORS & PARTNERS /

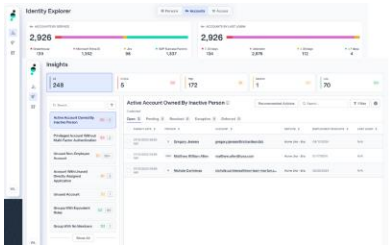
/ OTHER INVESTORS /

Microsoft's Venture Fund

/ USE CASES /

Unified Identity Inventory & Visibility

- Consolidates identity data across IAM, PAM and cloud systems into a single control pane
- Offers intelligent insights and analytics for optimization



/ COMPETITIVE DIFFERENTIATION /

- Data-first identity control plane: Unlike traditional IGA/PAM tools, AKA unifies and analyzes identity data across the stack
- Continuous, self-optimizing access intelligence

Fractured Identity Ecosystem

IGA + CIEM *ITDR + NHI* *PAM*

Visibility Across Ecosystem ISPM

Company website: https://www.akaidentity.io/ | CEO email: will@akaidentity.io

Bishop Fox

Leader in: Offensive security through penetration testing and continuous attack surface management

BISHOPFOX

Primary AI Tag **Cost**

HQ

/ OVERVIEW /

Problem: Undetected security gaps due to low quality pentesting

Solution: SaaS platform as well as elite penetration testing services

Team:

- Vinnie Liu (Co-Founder, CEO) – bootstrapped Bishop Fox prior to FPC investing; prior experience at NSA and Honeywell in Security
- Francis Brown (Co-Founder, Board Member) – bootstrapped the company for 14 years; Previously IT Specialist at Honeywell
- Gwenyth Castro (Chief Growth Officer) – GTM leader. Prior experience in Operations and Customer Experience

/ CUSTOMERS /

Bank of America, Coca-Cola, Equifax, John Deere, Quest Diagnostics, reddit, Robinhood, US Bank, Walmart, Zoom

/ USE CASES /

Comprehensive Pentesting, Security Services, & Red Teaming



/ COMPETITIVE DIFFERENTIATION /

- Depth & Breadth of Offensive Services. Unmatched technical leadership
- Reputation with F500. Bishop Fox has supported the largest, most complex enterprises for the last 20 years

Periodic Services

hackerone, nccgroup, NETSPI, Synack

→

Continuous Threat Exposure Management

BISHOPFOX

Company website: https://bishopfox.com/ | CEO email: vliu@bishopfox.com

Capsule Security

Leader in: AI Agent Security and Governance

Primary AI Tag **Product**

HQ

/ OVERVIEW /

Problem: Bottoms-up AI adoption is seeing the great success rates and enterprise adoption of agentic platforms is accelerating, but security teams lack the tools to monitor, govern, and control the agents their employees create on those platforms.

Solution: Platform for inventorying, monitoring, and securing the agents created in tools such as Microsoft Copilot Studio, ServiceNow Agent Studio, Salesforce Agentforce, giving security teams visibility, risk assessments, and runtime controls.

Team:

- Naor Paz (CEO & Co-Founder) – Former Director of Product Management at Firefly and Senior Product Manager at F5; former security researcher in Unit 8200 (IDF)
- Lidan Hazout (CTO & Co-Founder) – Former Director of Software Engineering at Transmit Security and VP R&D at SecuredTouch (acquired by Ping Identity)

/ USE CASES /

- Lack of visibility into agent sprawl – Capsule provides agent inventory, behavioral analytics, risk reports
- Over-permissive data access – Capsule provides fine-grained access control and policy enforcement
- Detection and prevention of toxic or risky agent configurations -- Capsule detects and prevents definition of high-risk agents: for example, those that link corporate data with personal accounts or agents that would expose sensitive datastores to low-trust environments like public inboxes.
- Regulatory compliance – Full audit trails and compliance reporting

/ DESIGN PARTNERS /

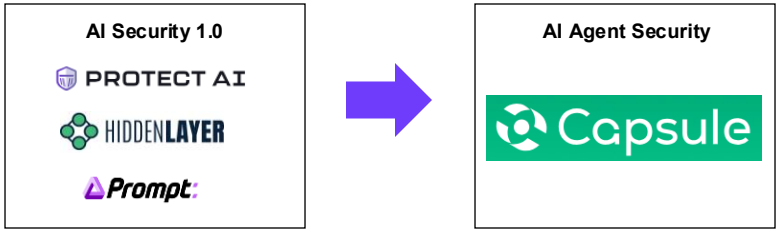
Microsoft, H&R BLOCK, MetLife, bolttech

/ OTHER INVESTORS /

LAMA

/ COMPETITIVE DIFFERENTIATION /

- Agent-native security platform
- Not a “model security” tool nor a “model observability” platform. Capsule is an agentic AI security and control layer for real-time, runtime protection
- Fine-tuned Small Language Model “guardian agents” deliver proactive policy enforcement and AI-aware threat detection
- Enables organizations to unblock bottoms-up agentic adoption via popular platforms without losing control or accepting excess risk



Company website: https://capsule.security/ | CEO: naor@capsule.security

Cinchy

Leader in: Delivering on the promise of AI while making integration obsolete with a contextualized, real-time data network

Primary AI Tag AI Infra

HQ

/ OVERVIEW /

Problem: Data across operational systems (CRMs, ERPs) is silo'd, lacks access control, and not easily leveraged for AI applications

Solution: Highly configurable data platform, integrates data w/ common data model, enables data access controls and accelerates AI data readiness

Team:

- Paul Patterson (CEO): Previously CRO of Branch and Operating Partner and Resident CRO at Next47

/ CUSTOMERS /

Brookfield Properties

DNB

iA Financial Group

RAYMOND JAMES

RBC

TD

/ USE CASES /

- ERP & CRM Consolidation
- Customer 360 and Master Data Management
- Digital transformation



/ COMPETITIVE DIFFERENTIATION /

- Semantic layer with bi-directional syncing for operational data
- Highly configurable automation and access control for AI data readiness

Point-to-Point Integration

Fivetran

MuleSoft

Unified Data Platform

cinchy

Company website: https://cinchy.com/ | CEO email: paul.patterson@cinchy.com

Constella

Leader in: Identity risk intelligence, powered by AI

Constella

Primary AI Tag **Data**

HQ

/ OVERVIEW /

Problem: Growing challenge of digital risks that threaten sensitive information, brand integrity, and personal safety

Solution: Monitor the surface, deep, and dark web to detect and protect employees and companies from compromised credentials, leaked data, and other cyberthreats

Team:

- Andres Andreu (CEO): Serial CISO/CTO; Hearst, 2U, Bayshore Networks
- Julio Casal (CIO, Founder, Board Member): 25+ years in cyber and startups as a founder, investor; AlienVault (acq. AT&T); Wazuh

/ CUSTOMERS /

American Express, citi, Jefferies, Raymond James, Santander, Schwarz, Sophos, Wells Fargo

/ USE CASES /

- Identity theft monitoring and fraud detection
- Threat intelligence identity signals, monitoring, and alerting
- OSINT Cybercrime Investigations
- Executive and brand protection: continuous monitoring of footprints including social media and dark web to detect and mitigate impersonation attempts and data leaks

/ COMPETITIVE DIFFERENTIATION /

- Extensive data breach repository: the world's largest data lake of curated and verified compromised identity assets
- Deep OSINT capabilities: comprehensive insight into cybercriminal activities



Company website: https://constella.ai/ | CEO email: kevin.senator@constellaintelligence.com

Converge Insurance

Leader in: Fusing cyber insurance, security, and technology

Converge™

Primary AI Tag **Cost**

HQ

/ OVERVIEW /

Problem: SMB and Mid-sized companies need cyber insurance but insurance carriers have difficulty underwriting cyber risk

Solution: Best-in-class MGA with differentiated underwriting

Team:

- Tom Kang (CEO) – former Head of Cyber, Tech and Media at Allianz, Global Head of Cyber at Willis Towers Watson, Enterprise Head of Cyber at The Hartford
- Incubated by Forgepoint Capital with market launch in August 2023

/ CAPACITY PROVIDERS /

OBSIDIAN

QBE

/ DATA PROVIDERS /

Constella INTELLIGENCE

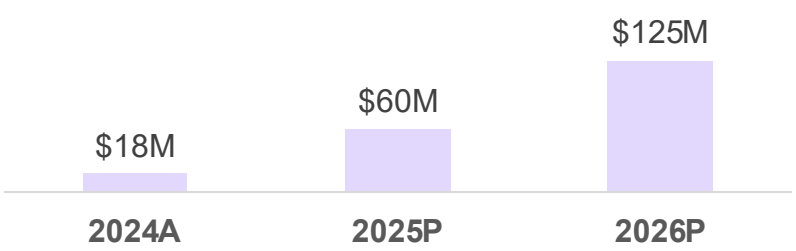
CROWDSTRIKE

dun & bradstreet

MANDIANT

Security Scorecard

/ PROJECTED GROSS WRITTEN PREMIUM /



/ COMPETITIVE DIFFERENTIATION /

- Differentiated underwriting through ability to draw meaningful and quantifiable insights from data to drive better insurance outcomes and risk management
- Technology Platform. Best-in-class platform that can drive automation and efficiency, delivering more premium per underwriter

Standard Underwriting

at bay · Coalition · cowbell

Adversary-Focused Underwriting

Converge™

Company website: https://www.convergeins.com/ | CEO email: tkang@convergeins.com

CyberCube

Leader in: Quantifying cyber risk for the insurance industry

CyberCube

Primary AI Tag Data

HQ

/ OVERVIEW /

Problem: Cyber-risk quantification tools are not built to server the insurance industry

Solution: Purpose-built cyber risk quantification tools for the insurance industry

Team:

- Pascal Millaire (Founder & CEO): Previously was VP & General Manager of Cyber Insurance at Symantec

/ CUSTOMERS /

AON, AVIVA, beazley, CHUBB, Gallagher, GUY CARPENTER, HOWDEN, LOCKTON, Munich RE

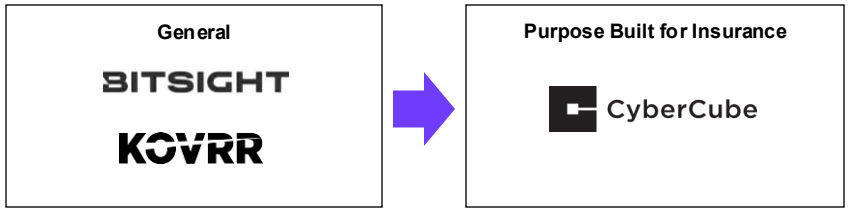
/ USE CASES /

Targeted Cyber Risk Quantification

- Insurance / Reinsurance Brokers
- Insurers / Reinsurers
- MGAs
- Insurance-Linked Securities
- Government
- Regulators / Rating Agencies

/ COMPETITIVE DIFFERENTIATION /

- Purpose built for the insurance industry
- Comprehensive suite of products that span the insurance life cycle



Company website: https://www.cybcube.com/ | CEO email: pascalm@cybcube.com

Databahn

Leader in: AI-powered data pipeline management

Primary AI Tag **Product**

HQ

/ OVERVIEW /

Problem: Managing complex and rapidly growing security data is costly and inefficient, leading to skyrocketing SIEM costs and undermining effective detection and response

Solution: Leverage automation, AI and embedded security expertise to intelligently filter, correlate, and route security data to optimized analytical data stores

Team:

- Nanda Santhana (CEO & Co-Founder): Founding Member at Securonix
  Tech fellow at Oracle
- Nithya Nareshkumar (President & Co-Founder): Managing Director DTCC, Executive Director JPMC

/ USE CASES /

Security Data Fabric

- Automated data collection & ingestion
- Resilient & loss-less data collection
- Telemetry tracking & pipeline health

Application Data Fabric

- Seamless orchestration across diverse data sources
- Advanced validation and cleansing
- Data quality alerting

Security Cost Reduction

- Only pay SIEM costs for relevant data
- Avoid vendor lock-in by decoupling ingestion & storage

/ CUSTOMERS /

CSL Behring · ARCHAEA ENERGY · McAfee · ThinkOn

"We reduced 70% of our data going to the SIEM. And here's the game changer: no ingress, egress, or API fees" – *Director, ThinkOn*

"We have recently started a journey with Databahn and I can't speak highly enough about the product or the amazing team at Databahn" –*Sr. Dir, Cybersecurity, CSL Behring*

"Databahn's approach has truly simplified Sentinel, making it more efficient and cost-effective!" – *Information Security Engineer, McAfee*

/ COMPETITIVE DIFFERENTIATION /

- Out-of-the-box connections to 400+ security solutions
- AI powered data optimization for 40%+ cost reductions
- Comprehensive SIEM & data storage visibility, optimization, and governance

Manual / Labor Intensive Data Pipeline Management

Cribl

→

Simple & Intuitive AI-Powered Pipeline Management

DATABAHN

Company website: https://databahn.ai/ | CEO email: nanda@databahn.ai

GetReal Security

Leader in: Detecting and preventing AI-fueled deception, deepfakes, and impersonation attacks

GetReal

Primary AI Tag **Product**

HQ

/ OVERVIEW /

Problem: Loss of trust in images, audio, video due to major developments in generative AI

Solution: Platform that authenticates image, video, and voice, detecting and preventing malicious synthetic media asynchronously (file drop) and real-time (Zoom, Teams, etc.)

Team:

- Matt Moynahan (CEO) – Former CEO of Forcepoint, OneSpan, and Veracode
- Dr. Hany Farid (Chief Science Officer & Co-Founder) – 'Godfather of Digital Forensics', Professor of Computer Science at UC Berkeley

/ CUSTOMERS /

VISA CNN

JOHN DEERE

/ OTHER INVESTORS /

BALLISTIC VENTURES

CAPITAL ONE VENTURES

CISCO investments

evolution EQUITY PARTNERS

/ USE CASES /

Prepare

- Executive guidance
- Readiness assessment
- Strategy development
- Analyst, employee training

Protect

- Enterprise-grade continuous verification
- Real-time, precision alerts
- Evidence-driven, risk management insights

Inspect

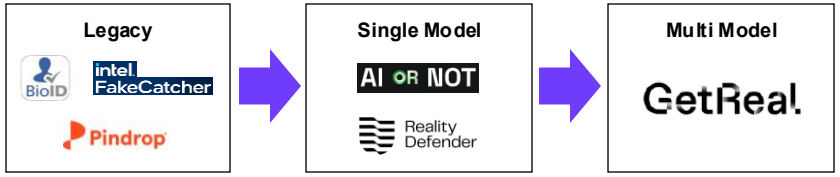
- Comprehensive, automated, multi-dimensional media forensics
- Forensic Explainability
- Defensible file manipulation
- Frictionless integration

Respond

- On-demand expertise
- Expert attestation
- Guided response
- Detail reports
- Peace of mind

/ COMPETITIVE DIFFERENTIATION /

- Highest accuracy based on deep tech research leveraging both AI and non-AI (physical, lighting, geometric, biometric, behavioral) models
- Next gen competitors have a single model (AI-only) solution, which is disadvantaged against constant developments in foundation models



Company website: https://www.getrealsecurity.com/ | CEO: mattm@getrealsecurity.com

Huntress

Leader in: Managed detection and response for SMBs and the IT Providers serving them

Primary AI Tag **Cost**

HQ

/ OVERVIEW /

Problem: SMBs do not have the budget nor sophistication to combat the number and complexity of today's attacks

Solution: Provide MSPs, VARs, Re-sellers a comprehensive, purpose-built, fully managed platform; the "CrowdStrike of the SMB"

Team:

- Kyle Hanslovan (Co-founder, CEO) – military veteran with a nation state hacker skill level who can turn the tables on the adversaries
- Chris Bisnett (Co-founder, CTO) - military veteran with an uncanny ability to build great products

/ CUSTOMERS /

Huntress protects >100K small companies (the "99%) that are not household names…

100K+
Organizations Secured

3M+
Endpoints Managed

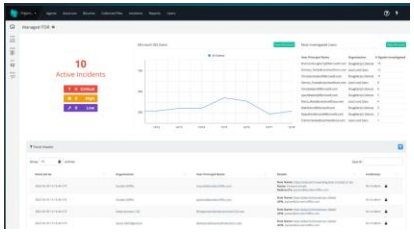
1M+
Identities Protected

5K+
Partners

/ USE CASES /

Managed EDR, ITDR, SIEM, and Security Awareness Training





/ COMPETITIVE DIFFERENTIATION /

- Fully managed: Huntress does the work and lets their customers get all the glory
- Enterprise grade technology: Amazing tech but priced and built for the SMB customer

Expensive and/or Enterprise-Focused

SOPHOS SentinelOne RocketCyber blackpoint

Purpose Built for the Channel & Customer

HUNTRESS

Company website: https://www.huntress.com/ | CRO email: paul.strelzick@huntresslabs.com

Hyperproof

Leader in: Automating security assurance and compliance operations (GRC)

Primary AI Tag **Product**

HQ

/ OVERVIEW /

Problem: Companies face high manual cost to meet increasing regulatory burden and manage risk controls

Solution: Automated, integrated risk and compliance platform

Team:

- Craig Unger (Founder and CEO) – Co-Founder and CTO of Azuqua (acq. by Okta)
- Peter Chase (COO) – Co-Founder of Scribe Software (acq. by TIBCO Software)

/ CUSTOMERS /

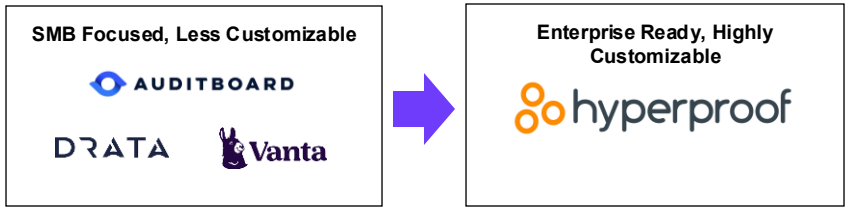
accenture, BDO, Blackstone, experian., FORTINET, Grant Thornton, GuidePoint Security, instacart, NUTANIX, pwc, Red Hat, reddit, rubrik, Santander, Saudi Aramco, SOPHOS, Veeva, zoom

/ USE CASES /

- **Control Operations:** Scale a common control set across multiple products and geographies, minimizing control redundancy
- **Risk Operations:** Enhance organizational resilience by integrating control health with risk and report mitigation
- **Adaptive Control Testing:** Automates control tests and uses AI to detect potential issues, enhancing operational efficiency and accuracy

/ COMPETITIVE DIFFERENTIATION /

- Enterprise-ready solution with covering the highest number of regulatory frameworks (over 120 vs 10-20 covered by competitors)
- Highly customizable and scalable targeted specifically for enterprise and mid-market



Company website: https://hyperproof.io/ | CEO email: craig@hyperproof.io

LoginRadius

Leader in: Enterprise quality identity-as-a-service for application developers

Primary AI Tag **Product**

HQ

/ OVERVIEW /

Problem: Managing customer identity and access in a secure, scalable, and user-friendly way without slowing down product development or compromising on compliance

Solution: Customer identity and access management (CIAM) for developers to manage identities, authentication, and access controls

Team:

- Rakesh Soni (Co-Founder, CEO): serial founder (NyaConcepts, NyaWebs), and product leader in the energy sector

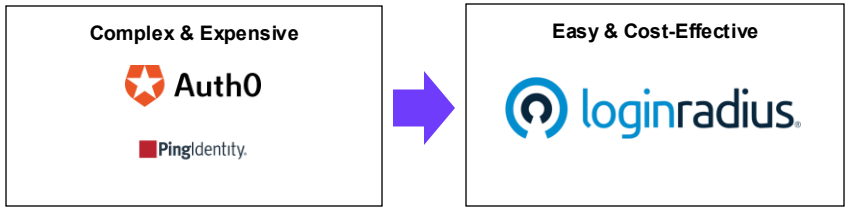
/ CUSTOMERS /

/ USE CASES /

- Authentication & registration
- Authorization & federation
- Multi-factor authentication
- Account security
- User management
- Identity & data store
- Identity orchestration & Workflows
- Passkey
- Passwordless
- Consent Management
- Consumer Insights
- Machine to Machine

/ COMPETITIVE DIFFERENTIATION /

- Purpose-built for customer identity at scale (99.99% uptime SLAs): seamless UX plus MFA
- Developer friendly and low code: APIs, SDKs, visual workflows
- Privacy and compliance out of the box: GDPR, CCPA, HIPAA, SOC2



Company website: https://loginradius.com/ | CEO email: rakesh.soni@loginradius.com

Lumu

Leader in: Illuminating network threats with real-time visibility and compromise detection

Primary AI Tag **Product**

HQ

/ OVERVIEW /

Problem: Lack of visibility for confirmed compromises in existing cybersecurity stack; alert fatigue

Solution: Automated visibility, detection and response to confirmed cybersecurity compromises

Team:

- Ricardo Villadiego (Co-Founder, CEO): Previously founder / CEO of Easy Solutions (acq. Cyxtera)

/ CUSTOMERS /

Lumu makes enterprise-grade security operations accessible to orgs of all sizes

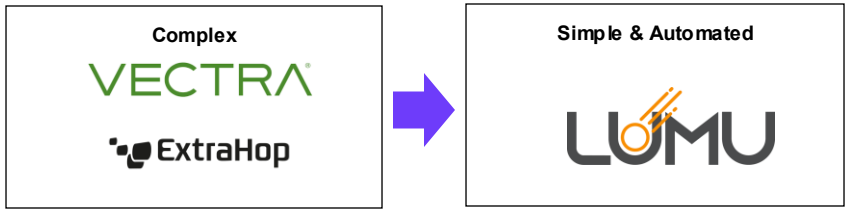
3.8M+ Devices Protected	**10K+** Accounts	**220+** Tech Partnerships
330K+ SLED Devices Protected	**13.2T+** Records Analyzed	**315+** MSP/MSSP Partnerships

/ USE CASES /

- Network Detection & Response
- Threat Hunting
- SecOps
- EDR
- Autonomous Incident Management
- Attack Surface Assessment
- Log Storage

/ COMPETITIVE DIFFERENTIATION /

- Uses Automation to detect confirmed compromises
- Light-weight, SaaS-first product that can serve SMBs



Company website: https://lumu.io/ | CEO email: rvilladiego@lumu.io

Lynx

Leader in: AI-powered financial crime and fraud prevention

Lynx

Primary AI Tag **Product**

HQ

/ OVERVIEW /

Problem: Increasing and evolving fraud and financial crime threats that lead to customer risk, compliance burdens and financial losses

Solution: AI-powered real-time fraud, AML and money mule detection platform that reduces false positives and prevents

Team:

- Carlos Santa Cruz (CTO) – Founder of Lynx, Professor of Computer Science and Artificial Intelligence at Universidad Autonoma de Madrid

/ CUSTOMERS /

BCP, cielo, Santander, Prisma

/ OTHER INVESTORS /

Santander

/ USE CASES /

Fraud Prevention

Multi-channel real time detection platform of fraud tactics

AML

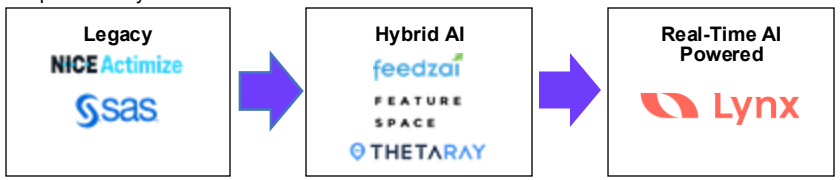
Real-time screening of customers and transactions

Money Mule

Multi-channel solution that flags suspicious transaction patterns and account activity

/ COMPETITIVE DIFFERENTIATION /

- Co-designed with Santander, BBVA among others, proven market-fit for Tier 1 Global Banks
- Higher speed in transaction processing vs. competitors
- Daily adaptive model: customized ML models with both parametric and statistical analyses updated daily



Company website: https://www.lynxtech.com/ | CEO email: carlos.santacruz@lynxtech.com

Maisa

Leader in: Automating complex business workflows with auditable AI agents

Primary AI Tag AI Infra

HQ

/ OVERVIEW /

Problem: Traditional RPA and generative AI tools struggle to automate complex, decision-intensive enterprise workflows due to limitations in reliability, traceability, and control—often leading to hallucinations and lack of auditability

Solution: Maisa AI provides an agentic process automation platform that uses its proprietary Vinci KPU and Chain-of-Work architecture to deliver fully auditable, step-by-step AI decision-making, enabling trusted and scalable enterprise automation.

Team:

- David Villalon (CEO) – former Director for Product at Voicemod and Chief AI Office at Clidrive
- Manuel Romero (CSO) – Software engineer and prior CSO at Clibrain
- Andrew Volkov (CSO / CRO) - operating advisor for TA Associates, founder of Workfusion

/ CUSTOMERS /

Santander, hubexo, Ford, elecnor — *PoCs*

/ OTHER INVESTORS /

CREANDUM, NfX, VILLAGE GLOBAL

/ USE CASES /

Infrastructure

- Invoice processing
- Enterprise risk and control flow

Banking

- Trading desk ticketing management
- Back-office operations automating reconciliations, administration, claims processing or KYC reviews
- Enterprise risk and control flow

Automotive

- Supply chain monitoring managing complex exception wokflows including supplier risk assessment, demand planning overrides

RPA → *APA*

/ COMPETITIVE DIFFERENTIATION /

- *Agentic by Design:* Maisa's architecture if natively built for cognitive work; agents self-learn and adapt making them more akin to junior knowledge workers
- *Deterministic Execution vs. LLM Hallucinations:* Maisa's KPU translates reasoning into executable code
- *No Process Mapping Needed:* Users describe tasks in natural language and system interacts with them to build workflows
- *Middle Office Automation:* Maisa targets higher-value, knowledge-heavy workloads

Peers claiming more automation across verticals, knowledge-based workers

Orby, beam, Forge, Sema4.ai, Hebbia, Lets.dev

Company website: https://maisa.ai/ | CEO email: david@maisa.ai

Multiverse Computing

Leader in: Compressing models for faster, cheaper, greener AI usage

Primary AI Tag AI Infra

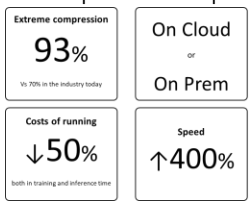
HQ

/ OVERVIEW /

Problem: AI LLMs contain billions or trillions of parameters, resulting in massive training costs and limiting their practical usage to pools of high-end GPUs

Solution: Multiverse Computing can compress LLMs, making them cheaper to run and practical to deploy on local or commodity hardware

CompactifAI
Multiverse Computing



Team:

- Enrique Lizaso (CEO) – former Deputy CEO of Unnim Bank; Román Orus (CSO) – quantum physicist; Samuel Mugel (CTO) – former Computational physicist at Cortirio

/ CUSTOMERS /

Crédit Agricole · Telefónica · Iberdrola · Bosch · BBVA · PwC · Bank of Canada / Banque du Canada · Repsol · Santander · Cepsa · Citi · Airbus · Sopra Steria · Acciona · Renault · Leonardo

/ USE CASES /

Corporates

- Reduce deployment and running costs of LLMs
- Use cheaper, faster LLMs to optimize internal processes and customer relationships

OEMs

- Deploy cheap AI models without requiring huge hardware deployments or hyperscaler costs
- Run optimized and compressed LLMs on compute-limited end devices such as phones, drones, cars, or high-end wearables

AI Builders

- Train and run models more efficiently, resulting in much lower costs
- Reduce energy costs and carbon footprint drastically

/ COMPETITIVE DIFFERENTIATION /

- Multiverse Computing's proprietary, quantum-inspired compression provides best in class compression at minimal cost to accuracy
- Super compression translates to best-in-class energy savings and speed increases

Limited compression and speed improvement and loss of accuracy

Titan ML · Neural · mosaic ML · Omni ML

→

Maximum LLM compression, speed and accuracy

Multiverse Computing

Company website: https://multiversecomputing.com/ | CEO email: enrique.lizaso@multiversecomputing.com

NowSecure

Leader in: Application security testing and AI governance for mobile applications

Primary AI Tag **Product**

HQ

/ OVERVIEW /

Problem: Mobile apps require purpose-built security testing and intelligence that differs from Web apps

Solution: NowSecure has a platform to test and assess risk (to include use of AI) for all mobile apps

Team:

- Alan Snyder (CEO) – Alan has spent most of his career in mobile security. Prior experience as CEO in BoxTone
- Andrew Hoog (Founder, Head of Government Sales) – Andrew is world renown thought leader in mobile security. Previously CIO at TricorBraun

/ CUSTOMERS /

/ USE CASES /

Comprehensive mobile security testing, app intelligence and mobile AI governance

30%	30%	+4M	+8M	+15
improvement in release times	reduction in security vulnerabilities	automated mobile app assessments	automatically identified vulnerabilities	pre-built integrations into SDLC tools (plus open APIs)

/ COMPETITIVE DIFFERENTIATION /

- Depth & Breadth of Analysis: Dedicated mobile first and only platform that covers all mobile needs
- Standards-based: Testing that covers OWASP, NIST, MITRE, etc.

Static Analysis, Limited Coverage

appknox datatheorem Quokka VERACODE

Dynamic Analysis, Full Coverage

NowSecure

Company website: https://www.nowsecure.com/ | CEO email: asnyder@nowsecure.com

Nudge Security

Leader in: Discover, track, and protect shadow IT and enterprise SaaS

Primary AI Tag AI Infra

HQ

/ OVERVIEW /

Problem: Lack of visibility and control over SaaS and GenAI tool usage. Rapid adoption of SaaS is outpacing traditional controls, creating unmanaged identities, data sprawl and policy violations

Solution: Continuous discovery of SaaS Apps (incl. unsanctioned tools, shadows identities and orphaned accounts) and automation of security workflows

Team:

- Russel Spitler (CEO) – Former AVP of Product at AT&T Cyber (prev. Alien Vault) Group PM at HP, and PM at Fortify
- Jaime Blasco (CTO) – Previously Product at AT&T Cyber (prev. Alien Vault)

/ CUSTOMERS /

cars & bids
Crossbeam
Notion
Watershed
INDORAMA

/ OTHER INVESTORS /

BALLISTIC VENTURES
cerberus
SQUADRA

/ USE CASES /

Shadow IT & SaaS Discovery	Identity & Account Sprawl Management	SSPM, Configuration visibility
Vendor Risk & 3rd Party Governance	GenAI Usage Monitoring & Control	Automated User-Driven Remediation

/ COMPETITIVE DIFFERENTIATION /

- Unmatched visibility beyond SSO: Discovers all SaaS and GenAI accounts
- Full historical and real-time SaaS inventory
- Fast deployment, cloud native that integrates with email. Browser extension available

Perimeter-Based (CASB) / 1st Generation SSPM

Detexian · Lumos · zluri · OBSIDIAN

→

Last-Mile Discovery & Response / Governance and Life Cycle Mgmt

grip · nudge · Push

Company website: https://www.nudgesecurity.com/ | CEO email: rspitler@nudgesecurity.com

Qevlar AI

Leader in: Automating threat investigation and prioritization for security operations

Qevlar AI

Primary AI Tag **Product**

HQ

/ OVERVIEW /

Problem: SOC alert investigation is slow and expensive

Solution: Fully autonomous AI agents-based alert investigation to simplify response and remediation



Team:

- Ahmed Achchak (CEO) – former CTO Minautor, ML/Data Science Lead at Natixis, BNP Paribas
- Hamza Sayah (CTO) – former ML Engineer and Data Scientist at CircleCI, Ponicode, Octopus

/ CUSTOMERS /

almond · EQUANS · GlobalConnect · nomios · sodexo

/ USE CASES /

Reduce SOC Mean Time to Respond (MTTR)

- Suggested next steps to accelerate response
- Summarize uncovered observables and indicators of compromise
- Reduce the time spent on malicious alerts from 40 minutes to just three minutes
- Close 100% of benign alerts autonomously

Minimize Manual SOC Work

- Augment SOC productivity with autonomous AI agent SOC analyst by a 10x factor
- Decrease the time Level 1 and 2 analysts spend on tasks such as alert investigations by 90%
- Automatically enrich alerts with data from key external & internal sources
- Determine whether alerts are malicious based on explainable, multi-step automatic investigation

/ COMPETITIVE DIFFERENTIATION /

- Rich, automatically generated incident reports leveraging proprietary knowledge graph and LLM-based AI, to deliver more consistent outputs faster and more accurately than alternatives
- Explainable AI methods allow any decision to be understood and traced

Slower human intensive approach or lack of consistency from AI tools

prophet · Dropzone AI · RadiantSecurity · Simbian

Fast, Automated and Autonomous Agentic AI Investigation with consistent output

Qevlar AI

Company website: https://www.qevlar.com/ | CEO email: ahmed@qevlar.com

RAD Security

Leader in: Eliminating cloud-native threats with automated behavioral detection and response

Primary AI Tag **Product**

HQ

/ OVERVIEW /

Problem: Security teams are overloaded and outnumbered by too many alerts and not enough people

Solution: Leverage AI to handle the triage and investigations

Team:

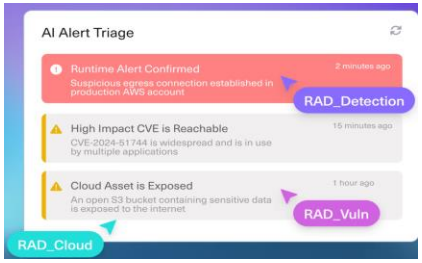
- Brooke Motta (CEO, Co-Founder) – prior to starting RAD, Brooke was a seasoned sales leader in cybersecurity
- Jimmy Mesta (CTO, Co-Founder) – technical genius behind the use of autonomy and AI at RAD

/ CUSTOMERS /

Airtable, asurion, Bloomberg, FINASTRA, ROBLOX, Tripadvisor

/ USE CASES /

Built for collaboration across SecOps, GRC and engineering



/ COMPETITIVE DIFFERENTIATION /

- Autonomy: Leverages AI to monitor cloud environments 24/7/365
- Speed & Scale of Analysis: Investigates and triages in real time and learns your infrastructure to catch threats

Legacy Cloud Players

aqua, sysdig

→

Complete AI-driven Defense Platform

RAD SECURITY

Company website: https://www.radsecurity.ai/ | CEO email: brooke@rad.security

Rafay

Leader in: Automating cloud and container management for GPU and platform teams

Primary AI Tag AI Infra

HQ

/ OVERVIEW /

Problem: Cloud providers and enterprise IT teams face significant challenges in delivering GPU-accelerated infrastructure and AI services at scale

Solution: Turnkey GPU Platform-as-a-Service (PaaS) architecture for cloud providers

Team:

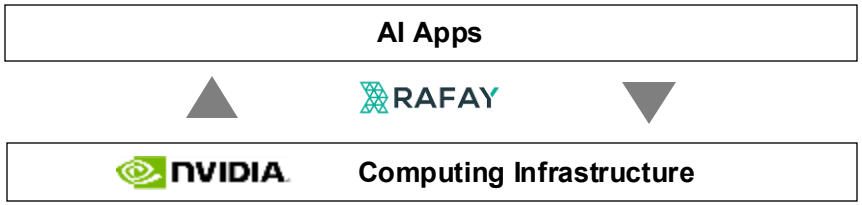
- Haseeb Budhani (Co-founder, CEO) – former Co-founder and CEO of Soha Systems (Acq. Akamai. Later named Akamai's Enterprise Application Access)

/ CUSTOMERS /

Blackstone, Freddie Mac, GUARDANT, lintasarta, MassMutual, MoneyGram, NCL Norwegian Cruise Line, salesforce, Walt Disney, pwc, U.S. Customs and Border Protection, paloalto Networks, AMGEN

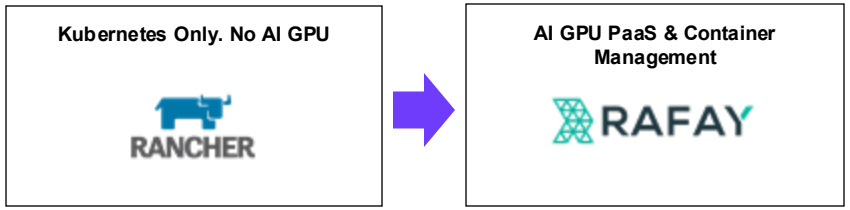
/ USE CASES /

- Multi-Cloud and Hybrid Cloud GPU Management
- Generative AI and LLM Operations: offers tools for model training, fine-tuning, and inference, facilitating rapid experimentation and deployment of AI application



/ COMPETITIVE DIFFERENTIATION /

- Rapid Deployment: Ability to convert GPU infrastructure into a PaaS within hours
- Purpose-built to deliver GPU Platform-as-a-Service (PaaS) for AI/ML and GenAI use cases



Company website: https://rafay.co/ | CEO email: haseeb@rafay.co

ReversingLabs

Leader in: Malware analysis, threat hunting, and software supply chain security

Primary AI Tag **Product**

HQ

/ OVERVIEW /

Problem: Exponential growth in software supply chain attacks due to significant coverage gaps in classic AppSec tools (e.g. Log4j or SolarWinds attack)

Solution: Complete software supply chain security platform with the only AI-driven complex binary analysis solution

Team:

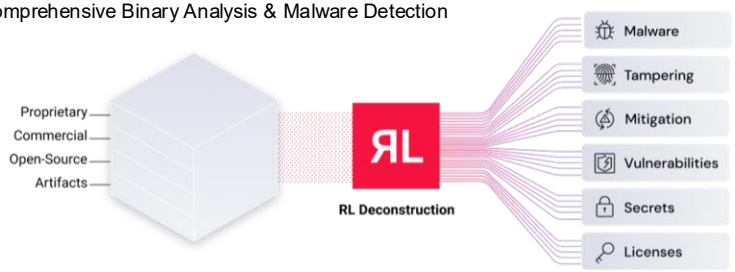
- Mario Vuksan (Co-Founder, CEO) – bootstrapped ReversingLabs, former Director of Research at Bit9
- Tomislav Pericin (Co-Founder, Chief Software Architect) – Preeminent malware researcher

/ CUSTOMERS /

amazon, BlackRock, citi, CROWDSTRIKE, Google, JPMorgan Chase & Co., Microsoft, NVIDIA, OpenAI, RAPID7, SentinelOne, SOLARWINDS, WIZ, zoom

/ USE CASES /

Comprehensive Binary Analysis & Malware Detection



/ COMPETITIVE DIFFERENTIATION /

- Depth & Breadth of Analysis: Unmatched recursive deconstruction and binary packer support with widest coverage
- Speed & Scale of Analysis: Faster than any other vendor – Scalable to millions of files per day scanned in real time

Static Analysis, Limited Coverage

Checkmarx, SYNOPSYS, VirusTotal

Dynamic Analysis, Full Coverage

REVERSING LABS

Company website: https://www.reversinglabs.com/ | CEO email: mario@reversinglabs.com

SecureCodeWarrior

Leader in: Agile learning platform for secure code development

Primary AI Tag **Product**

HQ

/ OVERVIEW /

Problem: Inadequate security practices in software development resulting in common vulnerabilities in code

Solution: Secure coding platform that upskills developers via agile learning programs that set the standards in software security and mitigate risk

Team:

- Pieter Danhieux (CEO, Co-Founder, Chairman) – Previously Securax Security Services
- Matias Madou (CTO, Co-Founder) – Previously Sensei Security

/ CUSTOMERS /

/ OTHER INVESTORS /

/ USE CASES /

- Developer training and secure coding education
- Developer onboarding and continuous enablement
- Skills assessment & insights
- Building a culture of security
- Application security integration
- Gamified learning
- Role-based paths tailored to tech stacks, languages, role, frameworks
- Compliance tracking
- Metrics, reporting and risk management

/ COMPETITIVE DIFFERENTIATION /

- Deep developer focus, not just awareness: hands on, interactive challenges
- Wide language/framework support: real-world backend, frontend, mobile cloud-native - not just generic examples
- Embedded just-in-time learning: hyper relevance

Company website: https://www.securecodewarrior.com/ | CEO email: pdanhieux@securecodewarrior.com

SolCyber

Leader in: Delivering curated and managed cybersecurity protection

Primary AI Tag **Product**

HQ

/ OVERVIEW /

Problem: Most businesses get stuck in a reactive cycle of buying more tools after each breach, only to face new gaps, alert fatigue, and rising costs — all without achieving real resilience

Solution: SolCyber replaces fragmented tools and disjointed services with a single, human-managed cybersecurity program

Team:

- Scott McCrady (CEO) – Previously General Manager at SonicWall and FireEye. GM of Global Managed Security Services at Symantec
- David Emerson (CTO) – Previously worked as a cybersecurity consultant, CIO at AppGate and VP, deputy CISO at Cyxtera

/ CUSTOMERS /

Alpine Credit Union

TRAVELNET SOLUTIONS

21shares

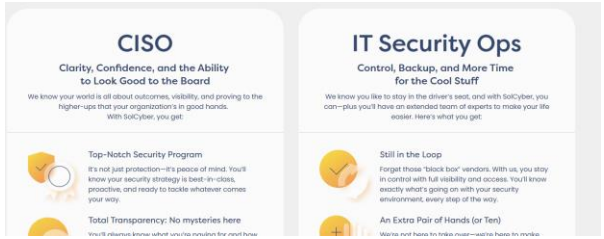
/ INVESTORS /

Forgepoint

SolCyber was incubated at Forgepoint Capital

/ USE CASES /

MDR and XDR, Foundational Coverage, Cyberinsurance and Mobile Protection among others



/ COMPETITIVE DIFFERENTIATION /

- Curated security stack built for mid-market: pre-integrated tools, fast onboarding, enterprise-grade protection without enterprise overhead
- SaaS-native MDR with clear pricing: fixed per-user model, no hidden fees, designed for simplicity and scale
- Human-led, automation-powered detection: proactive threat hunting, 24/7 SOC, focused on real outcomes—not alert fatigue

Company website: https://www.solcyber.com/ | CEO email: scott@solcyber.com

SPHERE

Leader in: Solving permission sprawl to secure identities and enable digital transformation

Primary AI Tag **Product**

HQ

/ OVERVIEW /

Problem: Sprawling of privileged accounts, orphaned identities, misconfigured entitlements, and ungoverned data

Solution: End-to-end identity hygiene platform that automates the discovery, ownership mapping, and remediation of identity and access risks across Active Directory, unstructured data, and privileged accounts

Team:

- Rita Gurevich (CEO) – Previously PM at StealthBits Technologies, Messaging AVP at Barclays and Lehman Brothers
- Bill Hogan (CRO) – Previously CRO at SecurityScorecard and CyberMaxx and Beyond Identity

/ CUSTOMERS /

Citizens Bank, GRAINGER, jetBlue, Munich RE

/ OTHER INVESTORS /

edisonpartners

/ USE CASES /

Identity Hygiene

Continuously discover and remediate orphaned, overprivileged, or dormant accounts across Active Directory

Privileged Access Clean-up

Detect and resolve misused or misconfigured privileged accounts across hybrid environments

/ COMPETITIVE DIFFERENTIATION /

- As a key CyberArk partner, SPHERE enhances PAM programs by cleaning up privileged access before onboarding to vaults
- Focus on remediating identity, data, and access sprawl across hybrid environments — going deeper than traditional IAM or PAM



Company website: https://sphereco.com/ | CEO email: rita.gurevich@sphereco.com

Strata

Leader in: Distributed identity orchestration for hybrid and multi-cloud environments

Primary AI Tag **Product**

HQ

/ OVERVIEW /

Problem: Enterprises have fragmented identity systems that are not unified

Solution: Get single sign=on to multi-IDP environments; unify access and modernize apps still using legacy authentication

Team:

- Eric Olden (CEO, Co-founder) – multi-time entrepreneur in the identity space
- Topher Marie (CTO, Co-founder) – very experience CTO within the identity space

/ CUSTOMERS /

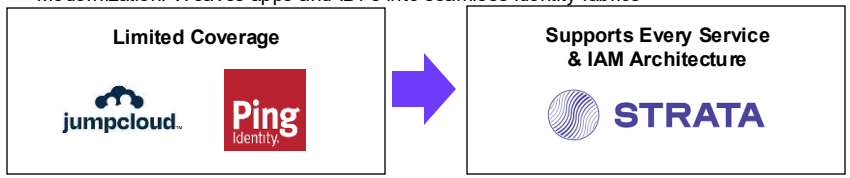
/ USE CASES /

Identity fabric engineered for enterprise scale



/ COMPETITIVE DIFFERENTIATION /

- Coverage: Strata unifies access across cloud native and legacy apps within complex, multi-IDP environments
- Modernization: Weaves apps and IDPs into seamless identity fabrics



Company website: https://www.strata.io/ | CEO email: eric@strata.io

Surefire Cyber

Leader in: Helping companies prepare for, respond to, and recover from cyber incidents

Primary AI Tag **Cost**

HQ

/ OVERVIEW /

Problem: Disjointed incident response services create inefficiencies and delay time-sensitive incident response services

Solution: Tech-enabled incident response services facilitate faster, higher quality incident response with transparent pricing

Team:

- Billy Gouveia (Founder, CEO): Previously 20 years of experience including as co-founder of a ransomware defense company, COO of a managed services start-up, and in executive roles at Protiviti, Sungard, and Booz Allen

/ CUSTOMERS & PARTNERS /

/ USE CASES /

Prepare

Assess resilience, improve plans, and strengthen response

Respond

Stand shoulder-to-shoulder with you to guide you through cyber incidents

Fortify

We help you emerge stronger by fortifying your security posture against future events

/ COMPETITIVE DIFFERENTIATION /

- Automation-driven speed and transparency
- Team / Higher quality service

Disjointed Services

Tech-Enabled Platform

Company website: https://www.surefirecyber.com/ | CEO email: billy@surefirecyber.com

Symmetry

Leader in: Unifying data access control and posture management

SYMMETRY

Primary AI Tag AI Infra

HQ

/ OVERVIEW /

Problem: Lack of visibility into who had access to what data and at what time across hybrid infrastructure

Solution: Detailed visibility into data across on prem and cloud data stores

Team:

- Mohit Tiwari (Co-Founder, CEO): Previously a distinguished cybersecurity professor at the University of Texas at Austin

/ CUSTOMERS /

CROSSBEAM

Deloitte.

R1

SevenBridges

/ USE CASES /

Identify

Discover, classify, map and monitor sensitive data across hybrid environments

Detect

Real-time alerts for abnormal data behavior and data policy violations

Protect

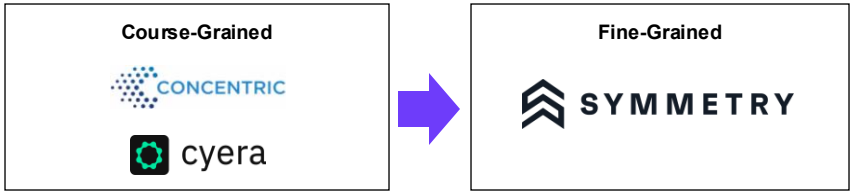
Remediate unused access, dormant identities, data sprawl and data stores

Respond & Recover

Contain security & business impact of compromised identities and data

/ COMPETITIVE DIFFERENTIATION /

- Fine-grained tracking of identity-to-data access paths across data stores
- Built for hybrid (on prem + cloud) environments



Company website: https://www.symmetry-systems.com/ | CEO email: mohit@symmetry-systems.com

Synadia

Leader in: Managing connective technology for adaptive edge & distributed systems

Synadia

Primary AI Tag AI Infra

HQ

/ OVERVIEW /

Problem: Following the dramatic shift to the cloud, architectures are increasingly becoming distributed via a combination of cloud vendors, on-premise, edge, web and mobile, and devices – AI is just accelerating this

Solution: Leverage a technology built from the ground up where cloud is the new mainframe and all computing, apps and infrastructure are truly distributed

Team:

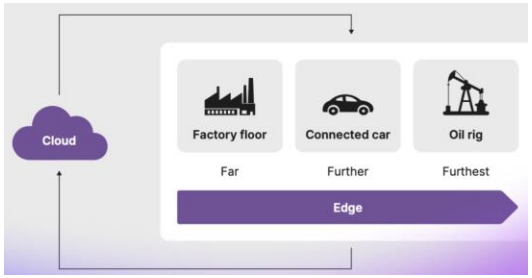
- Derek Collison (CEO, Co-founder) – multi-time founder and prolific open-source creator, ex., NATS

/ CUSTOMERS /

mastercard · NASCAR · PHILIPS · powerflex EDF Renewables · RIVIAN · sam's club · Starbucks Coffee

/ USE CASES /

Microservices Communication, Real-time data Streaming, and Event-driven Architectures – all optimized for the Edge



/ COMPETITIVE DIFFERENTIATION /

- Low latency. Minimal latency (~microseconds) the minimal deployment footprint <10MB
- Focus on Edge & AI. Lightweight, fast, and pluggable messaging backbone

Enterprise Focus

CONFLUENT

Redpanda

Edge & Distributed System Focus

Synadia

Company website: https://www.synadia.com/ | CEO email: derek@synadia.com

Tadaweb

Leader in: Open-source intelligence (OSINT) low/no-code platform

Primary AI Tag **Data**

HQ

/ OVERVIEW /

Problem: Information overloads makes extracting and analysing unstructured publicly and commercially available information slow and complex

Solution: Analysts can quickly, efficiently gather and analyze data across disparate sources utilizing Tadaweb's OSINT operating system, powerful GUI, and low/no-code query engine

Team:

- François Gaspard (CEO) – former security engineer and software developer at Sun Microsystems and SOGETI; Genna Elvin (COO)) – former New Zealand Intelligence Officer

/ CUSTOMERS /

MINISTÈRE DES ARMÉES · MINISTÈRE DE L'INTÉRIEUR · Air Liquide · Ministry of Defence · Foreign, Commonwealth & Development Office · Public Safety Canada · CENTCOM · MINISTERIO DEL INTERIOR

/ USE CASES /

Tadaweb's solution supports many critical investigative functions and domains

- **Special Operations Support:** highly applicable for special operations and missions
- **Global State Actor Activity:** equip international governments and militaries with intelligence to monitor varied threats from near-peers and rogue states
- **Misinformation Detection:** increased activity of mis- and dis-information requires source detection and monitoring across multiple languages
- **Counter-Terrorism:** Preventative measures to identify sources of extremist narratives and propaganda, as well as perform live and post-incident analysis
- **Cybersecurity Risk Mitigation:** utilized by commercial companies to monitor social media, forums, and news outlets to identify potential threats (e.g., cyberattacks, fraud)

/ COMPETITIVE DIFFERENTIATION /

- Best-in-class technology meets rigorous government standards
- Integrated platform merges public and commercially available information (PAI & CAI)
- Transparent, traceable and policies compliant maintain the chain of sources

Heterogeneous, fragmented and complex point solutions with limited traceability

FIVECAST · MALTEGO · BABELSTREET · Recorded Future

→

Unified, simple and efficient end-to-end OSINT Platform

Company website: https://www.tadaweb.com/ | CEO email: f.gaspard@tadaweb.com

Uptycs

Leader in: Unifying and scaling hybrid cloud security, from development to runtime

Primary AI Tag **Product**

HQ

/ OVERVIEW /

Problem: Cloud environments are complex and fragmented — making it difficult to gain full visibility, correlate telemetry, and enforce security

Solution: Uptycs delivers a unified CNAPP platform integrating vulnerability management, CSPM, CWPP, and XDR, enabling deep visibility and rapid response across the entire attack surface, from code to cloud

Now powered by Juno AI, Juno performs multi-step reasoning, understanding the data lake schema and safely sampling telemetry.

Team:

- Ganesh Pai (CEO) – Former Chief Architect, Carrier Products and Strategy at Akamai, Engineer at Sonus
- Uma Reddy (CPO) – Previously P of Engineering and office of the CTO at Sonus

/ USE CASES /

Unified CNAPP + XDR for Risk Reduction	AI-powered investigation and natural-language queries with Juno AI	Multi-cloud visibility and threat correlation
FedRAMP and regulatory compliance automation	Forensic investigation and root cause analysis	Telemetry-rich threat detection
Runtime protection and workload hardening	Attack path mapping and risk prioritization	Hybrid coverage — agentless + agent-based observability

Company website: https://www.uptycs.com/ | CEO email: gpai@uptycs.com

/ CUSTOMERS /

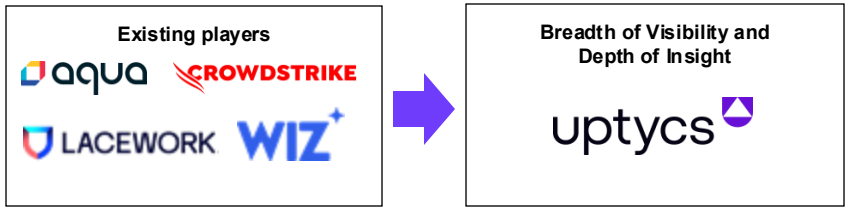
IBM, SAP, NUTANIX, WIX, FINRA

/ OTHER INVESTORS /

NORWEST, SAPPHIRE VENTURES

/ COMPETITIVE DIFFERENTIATION /

- Single, Unified Platform with a built in data lake: Uptycs merges CNAPP, XDR, and runtime protection in one telemetry-rich platform
- Correlated Observability: Delivers deep, connected insight across the full attack surface
- Juno AI Security Assistant: Natural-language reasoning and multi-step analytics
- Breadth + Depth: While others stop at visibility, Uptycs delivers understanding — turning telemetry into actionable intelligence



Verituity

Leader in: Transforming digital payouts for financial services

Primary AI Tag **Product**

HQ

/ OVERVIEW /

Problem: High cost and high fraud risk in B2B & B2C payment disbursement and paper checks

Solution: Secure digital payout platform backed by verification of payees and payers

Team:

- Ben Turner (CEO) – former Head of Cyber, Tech and Media at Allianz, Global Head of Cyber at Willis Towers Watson, Enterprise Head of Cyber at The Hartford

/ CUSTOMERS /

ASSURANT · BANK OF AMERICA · BNY · Citizens Financial Group, Inc. · mastercard · ups

/ USE CASES /

Commercial Disbursement

- Insurance claims
- Warranty payments
- Rebates | Refunds
- Game winnings
- Legal settlements

Bank Disbursements

- Account closures
- SMB loan payouts
- Consumer lending payouts
- Auto loan payouts
- Mortgage escrow payouts

Embedded Banking

- Payment choice enablement
- Payee onboarding
- Multiple bank gateway
- Payer PCI | PII compliance

/ COMPETITIVE DIFFERENTIATION /

- Industry agnostic, works across banks, logistics, insurance, etc.
- Identity verification
- Full coverage of both B2B and B2C payouts

Limited Versatility & Verification

ONE INC · Paymode-X

Full Versatility & ID Verification

VERITUITY

Company website: https://verituity.com/ | CEO email: ben.turner@verituity.com

Whistic

Leader in: Automating assessment and response for third-party vendor risk management

Primary AI Tag **Product**

HQ

/ OVERVIEW /

Problem: Inefficient security questionnaires and lack of visibility into third-party risk slows innovation

Solution: Centralized platform to manage, score, and track vendor security risk, especially around third-party risk assessments to streamline the security review process in procurement

Team:

- Juan Rodriguez (CEO) – technical leader; former Software Architect, Overstock.com; senior engineering roles at Dex One, CitySearch

/ CUSTOMERS /

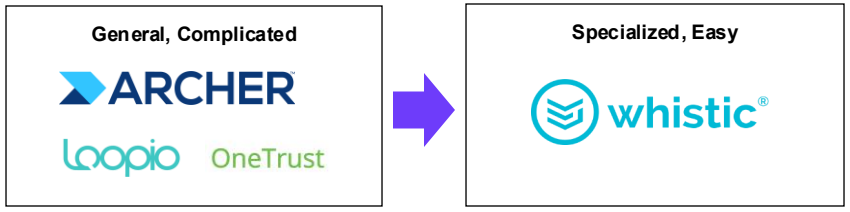
airbnb · ATLASSIAN · CSA cloud security alliance® · formstack · Gainsight · NAVAN · TrustRadius

/ USE CASES /

Third-Party Risk Assessments	Vendor Security Reviews at Scale	Vendor Risk Monitoring
Security Profile Sharing	Audit Readiness and Documentation	Workflow Automation

/ COMPETITIVE DIFFERENTIATION /

- Buyer-Seller Network: dual-sided platform serves buyers (who assess vendors) and sellers (who get assessed), creating a network effect to accelerate conversion and approvals
- Seamless Questionnaire Automation: domain-specific to cybersecurity, clean, fast UX



Company website: https://www.whistic.com/ | CEO email: nsorensen@whistic.com

WitnessAI

Leader in: Comprehensive visibility, security, and governance for organizational AI usage

Primary AI Tag AI Infra

HQ

/ OVERVIEW /

Problem: Organizations want to enable employee adoption of Gen AI, but need to ensure it is compliant, responsible, and safe

Solution: AI Enablement Platform with visibility into employee AI usage, AI-specific control policies, and data safeguards

Team:

- Rick Caccia (CEO) – former SVP & CMO at Cortex and Unit 42 (Palo Alto Networks); CMO for Google Cloud Security Products
- Gil Spencer (CTO) - CTO al Alpinelogic and Interim CTO and Technology Advisor at AT&T Cyber. Previously architect at Proofpoint

/ CUSTOMERS /

DELTA TOYOTA NTT VyStar Credit Union incomm

/ USE CASES /

Effective use of AI

Get visibility into how employees are using AI, so that you can train them to be more productive

Copilot usage

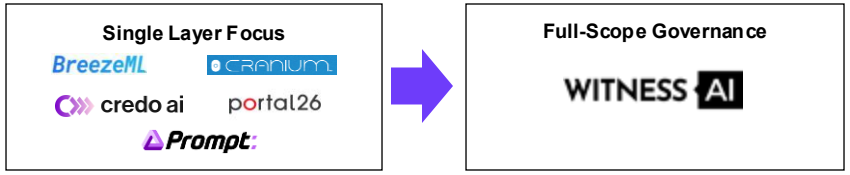
- Govern AI integration with email, MS Word, Excel, etc.
- Ensure users follow policy when using copilots in various tasks

Code Development

Prevent developers from uploading source code to external AI apps, via browser chat, Github Copilot, or other tools

/ COMPETITIVE DIFFERENTIATION /

- Enterprise-ready AI governance to tackle immediate security and board concerns and future adoption
- Real-time, model-agnostic guardrails
- Key focus on visibility, protection and control with targeted guardrails



Company website: https://witness.ai/ | CEO email: rick@witness.ai

Forgepoint

Portfolio Catalog

WEBSITE

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+1 650 289 4455

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San Mateo, CA 94402

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