Forgepoint

Portfolio Catalog

November 2026

About Forgepoint

Backing builders of the /digital future/

Forgepoint is a leading venture capital firm that partners with transformative cybersecurity, artificial intelligence, and infrastructure software companies protecting the digital future. With the largest sector-focused investment team and over $1.2 billion in AUM, the firm brings over 100 years of collective company-building expertise and its Global Advisory Council of more than 100 industry leaders to support exceptional entrepreneurs. Founded in 2015 and headquartered in the San Francisco Bay Area and London with a presence in Madrid and Paris, Forgepoint is proud to cultivate a diverse, global community dedicated to backing builders of the digital future.

We are honored to collaborate with the extraordinary innovators featured in this catalog. For more information about Forgepoint and our family of companies, visit forgepointcap.com or follow Forgepoint on LinkedIn or X.



WEBSITE



LINKEDIN

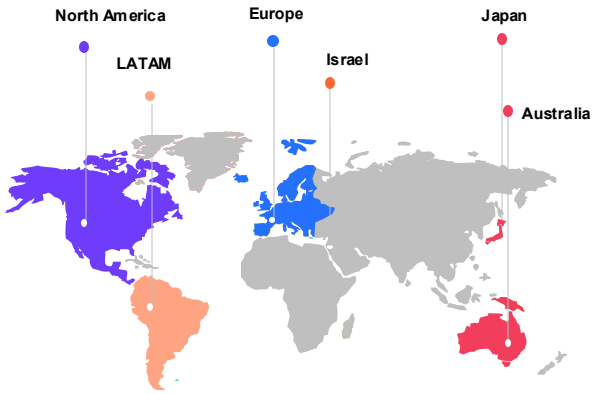
Forgepoint

We are the leading cybersecurity venture fund focused on the convergence of cyber, AI and infrastructure

2015 Founded	**4** Funds	**$1.2B+** AUM
66 Investments	**16** Team Size	**12** Investment team
50 Active Investments	**100+** Advisory Council	**$5–35M** Investment per Company

Cybersecurity, AI & Infrastructure Software

Series A (Early-Stage Focus)



Investing Globally

Cybersecurity is a global mission

Our Focus: The CISO & CIO Problem Set

Differentiated investment theses driven by our focus and experience in cybersecurity, AI and infrastructure



Securing AI, AI for Security
How cybersecurity can secure AI and how AI can improve cybersecurity



Continuous Trust and Identity Management
Creating fully secured digital identities and perfect data that connects in real time



Cybersecurity for the Long Tail
Protecting the underserved Small and Midsize Businesses (SMBs) that power the global economy



Proactive Cybersecurity and Risk Management
It's not *whether* a company will get breached – it's a matter of *when*, and *what* to do about it



Securing Infrastructure, from Cloud to Edge and Beyond
Establishing a robust digital grid to access business-critical resources to drive immediate outcomes



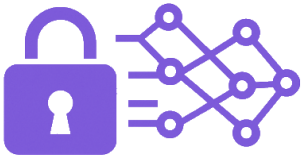
Trust in Software
The future of software is secure components flowing through a resilient supply chain

Focus
Cybersecurity
AI
Infrastructure

AI is Changing Cybersecurity – and We're Backing the Change

We are investing at the convergence of cyber, AI and infrastructure

Security for AI



- Unsecured models, data pipelines, agentic systems create new points of failure
- Bottleneck in widescale enterprise AI adoption is lack of security, trust, and transparency

REVERSINGLABS

WITNESS AI

Capsule

AI for Security



- AI creates significant opportunity for improvements in traditional cybersecurity
- Enables faster threat detection, adaptive defenses, and behavioral anomaly detection

HUNTRESS

BISHOPFOX

Post AI Security



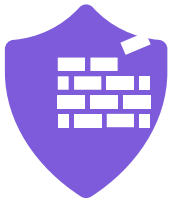
- AI supercharges attackers with advanced phishing, deepfakes, automation that drastically amplifies scale and sophistication
- Shortened time-to-exploit, making traditional defenses less effective

GetReal

RAPIDFORT

SUREFIRECYBER

Infrastructure for AI



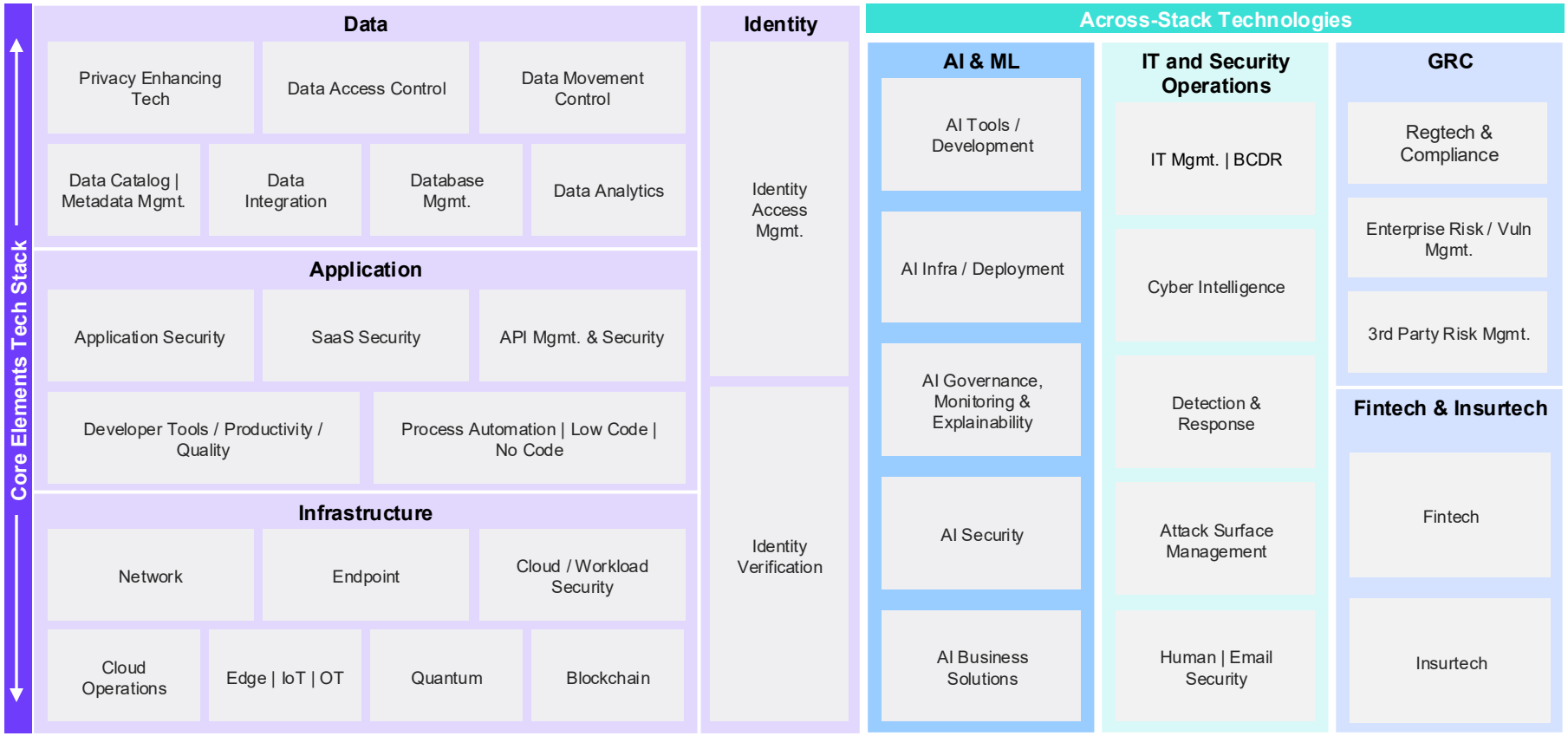
- Underlying infrastructure is rapidly evolving to support new AI workloads, but new infrastructure and threat vectors also require new security measures
- Next-gen infrastructure will integrate functionality, speed, and security in powerful platforms

RAFAY

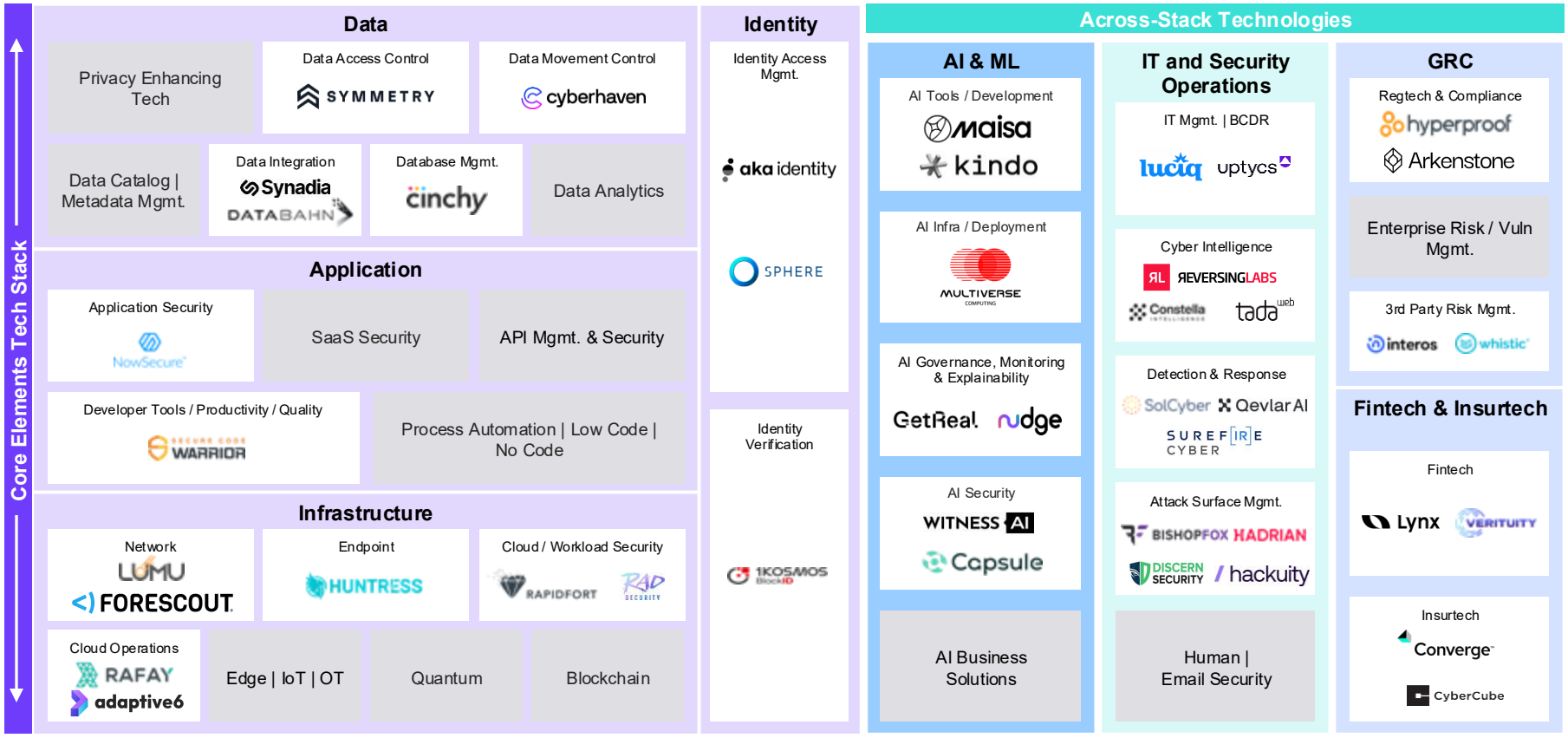
Synadia

DATABAHN

Forgepoint Taxonomy



Forgepoint Active Portfolio



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FORESCOUT	Infrastructure, Security Operations	Device visibility and control across enterprise networks	22
GetReal	AI, Identity, Risk Management	Detecting and preventing AI generated deepfakes and impersonation attacks	23

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HADRIAN	Autonomous Pentesting	AI-native platform delivering agentic attack surface monitoring and pentesting	25
HUNTRESS	Security Operations, Infrastructure	Managed detection and response for SMBs and the IT Providers that serve them	26
hyperproof	Risk Management, Security Operations	Automating security assurance and compliance operations (GRC)	27
kindo	Agentic Harness, Security Operations	AI-native agentic harness for security, IT, and DevOps operations	28
LUMU	Infrastructure, Security Operations	Illuminating network threats with real-time visibility and compromise detection	29
Lynx	Risk Management	AI-powered financial crime and fraud prevention	30
maisa	AI, Infrastructure, Security Operations	Automating complex business workflows with auditable AI agents	31
MULTIVERSE COMPUTING	AI, Infrastructure	AI operating system enabling secure & efficient AI deployment at scale	32
NowSecure	Application, Infrastructure	Application security testing and AI governance for mobile applications	33
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1Kosmos

Leader in: Modern identity across the user lifecycle

HQ

/ OVERVIEW /

Problem: Identity is plagued with weak authentication methods, complex user experiences, identity fraud / verification issues

Solution: 1Kosmos verifies identity at onboarding, enables passwordless authentication across systems, and reverifies users when risk changes. All on one platform with government-grade security

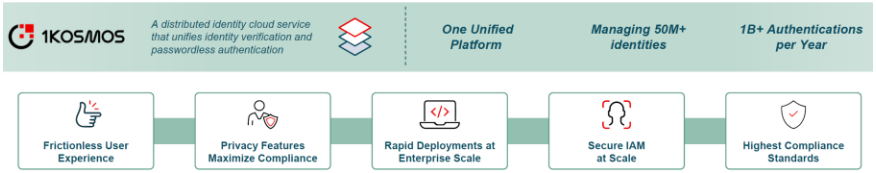
Team:

- Hemen Vimadalal (CEO, Co-Founder) – serial successful founder in identity; Simeio Solutions; Vaau (acq. Sun Microsystems); Uniqorn Ventures
- Mike Engle (CSO, Co-Founder) – identity expert, founder, investor with deep finserv experience; Bastille Networks; Lehman Brothers; 1414 Ventures
- Huzefa Olia (COO, Co-Founder) – leader in identity with over 20 years experience; Simeio Solutions, Brinqa, Oracle, Vaau (acq. Sun Microsystems)

/ CUSTOMERS /

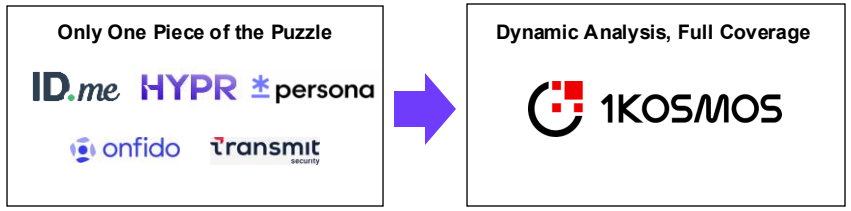
/ USE CASES /

Comprehensive identity proofing, blockchain data storage, identity wallet, and a passwordless experience



/ COMPETITIVE DIFFERENTIATION /

- Depth and breadth: Unmatched user experience, scale, adherence to standards
- Many use cases: The solution covers employee onboarding, Workforce, Customers,
  and Citizen authentication for .gov use cases



Company website: https://www.1kosmos.com/ | CEO email: hemen@1kosmos.com

Adaptive6

Leader in: AI-powered cloud cost governance for enterprise

HQ

/ OVERVIEW /

Problem: Cloud spend is a huge market (>$1T by 2030) with an estimated ~30% of that spend being waste. Optimization remains challenging for some of the same reasons that cloud security is challenging: A) hundreds of cloud services can be misconfigured or mismanaged; B) many issues require workload visibility; and C) technical ownership is spread across multiple teams.

Solution: Adaptive6 can detect ~150 types of cost inefficiencies across multi-cloud environments, including infra and application-level issues, and provides remediation at scale through four pillars: finding relevant engineers, providing context, offering fixes, and automation.

Team:

- Aviv Revach (CEO) – ex-CEO of Commerce Sciences, acq. by Taboola (NASDAQ:TBLA)
- Eyal Brosh (COO & VP R&D) – ex-COO & CTO of Commerce Sciences
- Omer Müller (CTO) – former co-founder & CTO of FirstImpressions

/ CUSTOMERS /

BAYER, Adecco, ticketmaster, HUBBELL, RENAISSANCE

/ OTHER INVESTORS /

USVP U.S. VENTURE PARTNERS, vertex VENTURES, pitango, NEWERA Capital Partners

/ USE CASES /

- **Govern Everything:** Detect 200+ Types of Waste & Shadow Waste, Empower Engineers to Take Action
- **Remediate at Scale:** Run Remediation Workflows with Engineers in The Loop or Fully Automate
- **Prevent Waste Pre-Deploy:** Shift-Left, Optimize Costs From The Start



/ COMPETITIVE DIFFERENTIATION /

- Adaptive6 is described as **the first platform to govern "Cloud and Code".** Unlike 1st-gen tools, it finds "shadow" waste across ~150 unique detections and links problems to back to specific teams and developers
- Adaptive6 consistently identifies and captures savings across both low and medium complexity issues. **What sets them apart is their ability to automatically remediate these inefficiencies**
- Adaptive6 also has the **capability to detect high complexity issues** that often go unnoticed by other solutions, further maximizing optimization potential.

Legacy / Niche Cloud Optimization Tools (Generally Finance-Focused)

CloudHealth by vmware, ScaleOps, flexera, zesty, doit, nOps, finout, CLOUDZERO, IBM Turbonomic

Company website: https://www.adaptive6.com/ | CEO: aviv@adaptive6.com

Arkenstone Defense

Leader in: Automating federal compliance and accreditation for modern defense technology companies

HQ

/ OVERVIEW /

Problem: Modern, product-driven technology companies are structurally incompatible with how the U.S. defense and federal procurement system operates due to government red tape

Solution: Arkenstone turns federal compliance and accreditation into software so product-driven companies can sell to the government without slowing down

Team:

- Peter Dixon (CEO): Former Founder and CEO of Second Front Systems
- Rachel Olney (CTO): Former Founder and CEO of Geosite
- William Treseder (COO): Former co-founder of BMNT Partners

/ RELEVANT AGENCIES /

U.S. AIR FORCE

DEFENSE INNOVATION UNIT

GSA

/ OTHER INVESTORS /

J2 VENTURES

GRANITE HILL CAPITAL PARTNERS

/ USE CASES /

Arkenstone Foundation
Federal Contractor in a Box

GovPort
Fed Contract Clause Management

FedFlex
Continuous USG Accreditation

Anitian Insights
Product Cyber Gap Analysis

/ COMPETITIVE DIFFERENTIATION /

- Product-first operating system for federal readiness
- Automation Over Manual Consulting

Legacy Consulting Firms

Deloitte. EY KPMG pwc Booz | Allen | Hamilton Raytheon

AI Native Automated Platform

Arkenstone

Company website: https://www.arkenstonedefense.com | CEO email: peter@arkenstonedefense.com

Bishop Fox

Leader in: Offensive security through penetration testing and continuous attack surface management

HQ

/ OVERVIEW /

Problem: Undetected security gaps due to low quality pentesting

Solution: Tech-enabled, elite penetration testing & red teaming services for F500

Team:

- Vinnie Liu (Co-Founder, CEO) – bootstrapped Bishop Fox prior to FPC investing; prior experience at NSA and Honeywell in Security
- Francis Brown (Co-Founder, Board Member) – bootstrapped the company for 14 years; Previously IT Specialist at Honeywell

/ CUSTOMERS /

Bank of America, Coca-Cola, Equifax, John Deere, Quest Diagnostics, Apple, Robinhood, US Bank, Walmart, Zoom

/ USE CASES /

Comprehensive Pentesting, Security Services, & Red Teaming

WEB, MOBILE, HYBRID
Application Security Services

THE ULTIMATE TEST
Red Teaming & Readiness



/ COMPETITIVE DIFFERENTIATION /

- Depth & Breadth of Offensive Services. Unmatched technical leadership
- Reputation with F500. Bishop Fox has supported the largest, most complex enterprises for the last 20 years

Periodic Services

hackerone, nccgroup, NETSPI, Synack

Continuous Threat Exposure Management

BISHOPFOX

Company website: https://bishopfox.com/ | CEO email: vliu@bishopfox.com

Capsule Security

Leader in: AI Agent Security and Governance

HQ

/ OVERVIEW /

Problem: Bottoms-up AI adoption is seeing the great success rates and enterprise adoption of agentic platforms is accelerating, but security teams lack the tools to monitor, govern, and control the agents their employees create on those platforms.

Solution: Platform for inventorying, monitoring, and securing the agents created in tools such as Microsoft Copilot Studio, ServiceNow Agent Studio, Salesforce Agentforce, giving security teams visibility, risk assessments, and runtime controls.

Team:

- Naor Paz (CEO & Co-Founder) – Former Director of Product Management at Firefly and Senior Product Manager at F5; former security researcher in Unit 8200 (IDF)
- Lidan Hazout (CTO & Co-Founder) – Former Director of Software Engineering at Transmit Security and VP R&D at SecuredTouch (acquired by Ping Identity)

/ Customers /

H&R BLOCK

StackAdapt

/ OTHER INVESTORS /

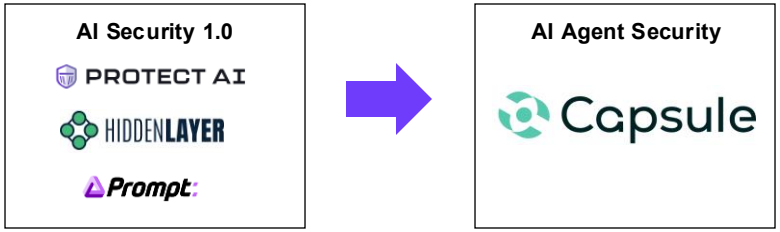
LAMA

/ USE CASES /

- Lack of visibility into agent sprawl – Capsule provides agent inventory, behavioral analytics, risk reports
- Over-permissive data access – Capsule provides fine-grained access control and policy enforcement
- Detection and prevention of toxic or risky agent configurations -- Capsule detects and prevents definition of high-risk agents: for example, those that link corporate data with personal accounts or agents that would expose sensitive datastores to low-trust environments like public inboxes.
- Regulatory compliance – Full audit trails and compliance reporting

/ COMPETITIVE DIFFERENTIATION /

- Agent-native security platform
- Not a “model security” tool nor a “model observability” platform. Capsule is an agentic AI security and control layer for real-time, runtime protection
- Fine-tuned Small Language Model “guardian agents” deliver proactive policy enforcement and AI-aware threat detection



Company website: https://capsule.security/ | CEO: naor@capsule.security

Cinchy

Leader in: AI agent runtime governance

HQ

/ OVERVIEW /

Problem: AI agents execute actions through MCP tools and workflows without consistent permissions, visibility, or auditability

Solution: PeriMind mediates AI-to-system interactions, authenticates each agent, and enforces fine-grained policies at runtime while capturing a traceable audit trail

Team:

- J Paul Haynes (CEO) – Former CEO & President of eSentire
- Karan Jaswal (Founder, CTO) – Former Director of Operations Technology at RBC

/ CUSTOMERS /

Brookfield Properties

DNB

iA Financial Group

RAYMOND JAMES

RBC

TD

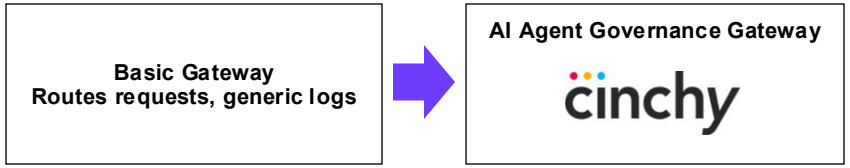
/ USE CASES /

- Discovery and inventory of agent-to-tool and agent-to-resource connections
- Grant least-privilege access to tools, APIs an ddata
- Block unauthorized or risky AI agent actions
- Generate auditable evidence for security and compliance

DISCOVER → GOVERN → AUDIT

/ COMPETITIVE DIFFERENTIATION /

- Centralized security enforcement across AI agents, tools, and enterprise systems
- Granular runtime controls over which tools agents can execute
- Unified visibility and auditability of agent actions across enterprise environments



Company website: https://cinchy.com/ | CEO email: jpaul.haynes@cinchy.com

Constella

Leader in: Identity risk intelligence, powered by AI

HQ

/ OVERVIEW /

Problem: Growing challenge of digital risks that threaten sensitive information, brand integrity, and personal safety

Solution: Monitor the surface, deep, and dark web to detect and protect employees and companies from compromised credentials, leaked data, and other cyberthreats

Team:

- Richard Guy and Alberto Casares (Co-CEOs): R&D experience in threat research combined with vast experience in finance and capital markets
- Julio Casal (CIO, Founder, Board Member): 25+ years in cyber and startups as a founder, investor; AlienVault (acq. AT&T); Wazuh

/ CUSTOMERS /

/ USE CASES /

- Identity theft monitoring and fraud detection
- Threat intelligence identity signals, monitoring, and alerting
- OSINT Cybercrime Investigations
- Executive and brand protection: continuous monitoring of footprints including social media and dark web to detect and mitigate impersonation attempts and data leaks

/ COMPETITIVE DIFFERENTIATION /

- Extensive data breach repository: the world's largest data lake of curated and verified compromised identity assets
- Deep OSINT capabilities: comprehensive insight into cybercriminal activities



Company website: https://constella.ai/ | Co-CEO email: richard.guy@constellaintelligence.com

Converge Insurance

Leader in: Fusing cyber insurance, security, and technology

HQ

/ OVERVIEW /

Problem: SMB and Mid-sized companies need cyber insurance but insurance carriers have difficulty underwriting cyber risk

Solution: Best-in-class MGA with differentiated underwriting

Team:

- Tom Kang (CEO) – former Head of Cyber, Tech and Media at Allianz, Global Head of Cyber at Willis Towers Watson, Enterprise Head of Cyber at The Hartford
- Incubated by Forgepoint Capital with market launch in August 2023

/ CAPACITY PROVIDERS /

OBSIDIAN

QBE

TOKIO MARINE

/ DATA PROVIDERS /

Constella INTELLIGENCE

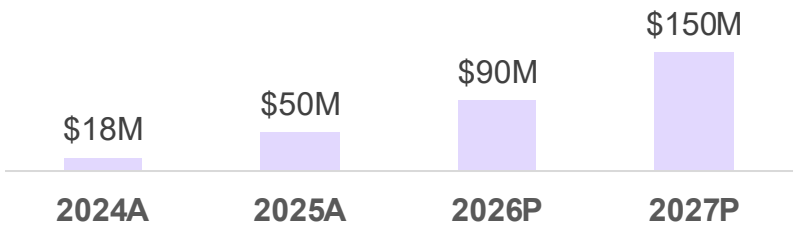
CROWDSTRIKE

dun & bradstreet

MANDIANT

Security Scorecard

/ PROJECTED GROSS WRITTEN PREMIUM /



/ COMPETITIVE DIFFERENTIATION /

- Differentiated underwriting through ability to draw meaningful and quantifiable insights from data to drive better insurance outcomes and risk management
- Technology Platform. Best-in-class platform that can drive automation and efficiency, delivering more premium per underwriter

Standard Underwriting

at bay · Coalition · cowbell

Adversary-Focused Underwriting

Converge

Company website: https://www.convergeins.com/ | CEO email: tkang@convergeins.com

CyberCube

Leader in: Quantifying cyber risk for the insurance industry

HQ

/ OVERVIEW /

Problem: Cyber-risk quantification tools are not built to server the insurance industry

Solution: Purpose-built cyber risk quantification tools for the insurance industry

Team:

- Chris Methven (Founder & CEO): Previously was Chief Growth Officer of CyberCube and Chief Revenue Officer of IHS Markit
- Founded inside Symantec in 2015; Forgepoint co-led the spinout

/ CUSTOMERS /

/ OTHER INVESTORS /

/ USE CASES /

Who uses it

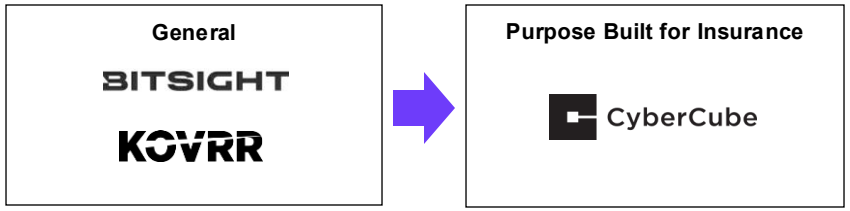
- Insurance / Reinsurance Brokers
- Insurers / Reinsurers
- MGAs
- Insurance-Linked Securities
- Government
- Regulators / Rating Agencies

What they use it for

- Underwriting and pricing single risks (Account Manager)
- Portfolio accumulation and cyber catastrophe modeling (Portfolio Manager, Exposure Manager)
- Reinsurance, capital and ILS structuring

/ COMPETITIVE DIFFERENTIATION /

- Purpose built for the insurance industry
- Comprehensive suite of products that span the insurance life cycle
- Models systemic, portfolio-wide catastrophe risk



Company website: https://www.cybcube.com/ | CEO email: chrism@cybcube.com

Databahn

Leader in: Agentic data control plane

HQ

/ OVERVIEW /

Problem: Managing complex and rapidly growing security data is costly and inefficient, leading to skyrocketing SIEM costs and undermining effective detection and response

Solution: Move telemetry where it needs to go, detect threats while it's still in the stream, and search it wherever it lives. No manual data engineering required.

Team:

- Nanda Santhana (CEO & Co-Founder): Founding Member at Securonix Tech fellow at Oracle
- Nithya Nareshkumar (President & Co-Founder): Managing Director DTCC, Executive Director JPMC

/ CUSTOMERS /

CSL Behring

ARCHAEA ENERGY

McAfee

ThinkOn

"We reduced 70% of our data going to the SIEM. And here's the game changer: no ingress, egress, or API fees" – *Director, ThinkOn*

"We have recently started a journey with Databahn and I can't speak highly enough about the product or the amazing team at Databahn" – *Sr. Dir, Cybersecurity, CSL Behring*

"Databahn's approach has truly simplified Sentinel, making it more efficient and cost-effective!" – *Information Security Engineer, McAfee*

/ USE CASES /

Security Data Fabric

- Automated data collection & ingestion
- Resilient & loss-less data collection
- Telemetry tracking & pipeline health

Application Data Fabric

- Seamless orchestration across diverse data sources
- Advanced validation and cleansing
- Data quality alerting

Security Cost Reduction

- Only pay SIEM costs for relevant data
- Avoid vendor lock-in by decoupling ingestion & storage

/ COMPETITIVE DIFFERENTIATION /

- Out-of-the-box connections to 400+ security solutions
- AI powered data optimization for 40%+ cost reductions
- Comprehensive SIEM & data storage visibility, optimization, and governance

Manual / Labor Intensive Data Pipeline Management

Cribl

abstract

Simple & Intuitive AI-Powered Pipeline Management

DATABAHN

Company website: https://databahn.ai/ | CEO email: nanda@databahn.ai

Discern Security

Leader in: AI-driven Security Controls Optimization

HQ

/ OVERVIEW /

Problem: Security teams are overwhelmed by fragmented tools and a growing volume of findings but lack resources to remediate them.

Solution: An AI-native security workspace to assess, prioritize and close security control gaps leveraging an organization's existing security stack.

Team:

- Sai Venkataraman (CEO & Co-Founder): Co-Founder of SecurityAdvisor (acq. by KnowBe4)
- Santhosh Puratheparambil (CPO & Co-Founder): Co-founder of SecurityAdvisor (acq. by KnowBe4), McAfee
- Rohan Puri (CTO & Co-Founder): Co-founder of SecurityAdvisor (acq. by KnowBe4), McAfee

/ CUSTOMERS /

TCS TATA CONSULTANCY SERVICES · TIAA · Carrier · Sumitomo · Coforge · hgs

/ USE CASES /

Security Assessments

- Assesses security tool coverage and utilization
- Identify control gaps

Controls Optimization

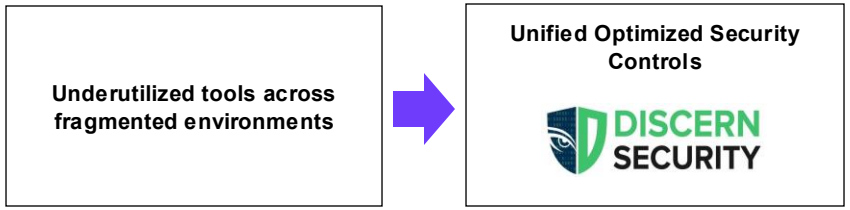
- Detects configuration drift, disabled features, and ineffective controls
- Coordinates approved changes
- Validates security outcome

Risk-Based Remediation

- Prioritizes control gaps based on asset criticality and business context
- Guides remediation to appropriate security or IT owners

/ COMPETITIVE DIFFERENTIATION /

- **Closed-loop remediation:** Identifies, prioritizes, remediates, and validates control gaps.
- **Works with existing tools:** Improves utilization and configuration across the current security stack
- **Context-aware AI:** Combines security data, business context, and human-approved workflows



Company website: https://www.discernsecurity.com/ | CEO email: sai@discernsecurity.com

Forescout

Leader in: Device visibility and control across enterprise networks

HQ

/ OVERVIEW /

Problem: Organizations lack visibility and control over all devices connected to their networks, especially unmanaged IoT, OT, and legacy systems, creating security blind spots that attackers can exploit

Solution: Forescout provides agentless technology that continuously discovers, classifies, and enforces security policies on every device connected to a network

Team:

- Barry Mainz (CEO) – Cybersecurity executive with over 25 years of leadership experience, previously serving as CEO of MobileIron and COO of Malwarebytes
- Justin Foster (CTO) – Co-founder and CTO of Cysiv (acq. by Forescout)
- Greg Clark (Chairman) – Managing Partner at Crosspoint Capital and previously served as CEO of Symantec and Blue Coat Systems.
  - Forgepoint Advisory Council member

/ CUSTOMERS /

citi, Humana, SAP, JPMorganChase, Kaiser Permanente, Panasonic, Barclays, Cigna, amazon

/ USE CASES /



Continuous Threat Exposure Management (CTEM)

Identify, quantify and prioritize cybersecurity risk and compliance



Network Security

Assess, segment and enforce with proactive and reactive controls



Threat Detection & Response

Detect, investigate and respond to true threats and incidents

Company website: https://www.forescout.com/ | CEO email: barry.mainz@forescout.com

/ COMPETITIVE DIFFERENTIATION /

- Full visibility across IT, IoT, OT, and IoMT devices – ability to discover and manage all device types across enterprise networks
- Agentless device discovery – Unlike many security tools that require software agents installed on endpoints, Forescout uses agentless techniques
- Active control and enforcement – beyond monitoring, Forescout also enforces policies, enabling real-time network access control

Visibility and Monitoring for OT

Nozomi Networks, Cisco, Claroty

Network Access Control across IT, IoT, IoMT

Forescout

GetReal Security

Leader in: Detecting and preventing AI-fueled deception, deepfakes, and impersonation attacks

HQ

/ OVERVIEW /

Problem: Loss of trust in images, audio, video due to major developments in generative AI

Solution: Platform that authenticates image, video, and voice, detecting and preventing malicious synthetic media asynchronously (file drop) and real-time (Zoom, Teams, etc.)

Team:

- Matt Moynahan (CEO) – Former CEO of Forcepoint, OneSpan, and Veracode
- Dr. Hany Farid (Chief Science Officer & Co-Founder) – 'Godfather of Digital Forensics', Professor of Computer Science at UC Berkeley

/ CUSTOMERS /

American Express, Visa, U.S. Government, YouTube, Allegis Global Solutions, TikTok, John Deere, CNN

/ OTHER INVESTORS /

Ballistic Ventures, Capital One Ventures, Cisco Investments, evolution Equity Partners

/ USE CASES /

Prepare

- Executive guidance
- Readiness assessment
- Strategy development
- Analyst, employee training

Protect

- Enterprise-grade continuous verification
- Real-time, precision alerts
- Evidence-driven, risk management insights

Inspect

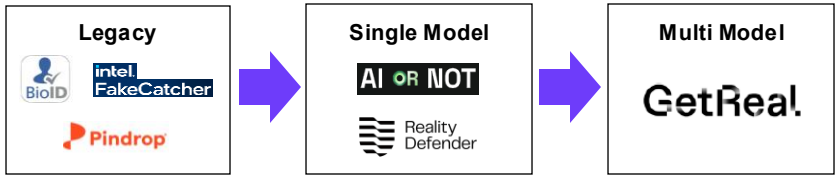
- Comprehensive, automated, multi-dimensional media forensics
- Forensic Explainability
- Defensible file manipulation
- Frictionless integration

Respond

- On-demand expertise
- Expert attestation
- Guided response
- Detail reports
- Peace of mind

/ COMPETITIVE DIFFERENTIATION /

- Highest accuracy based on deep tech research leveraging both AI and non-AI (physical, lighting, geometric, biometric, behavioral) models
- Next gen competitors have a single model (AI-only) solution, which is disadvantaged against constant developments in foundation models



Company website: https://www.getrealsecurity.com/ | CEO: mattm@getrealsecurity.com

Hackuity

Leader in: Vulnerability Operation Centers (VOCs) solution helping CISOs surf the AI enabled & post Mythos vulnerability tsunami

HQ

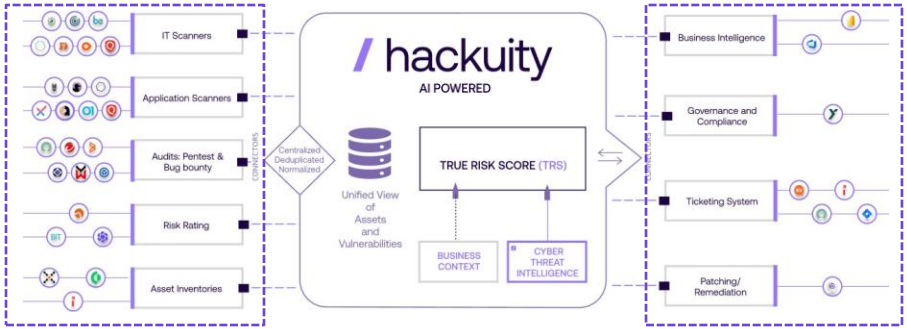
/ OVERVIEW /

Problem: Enterprises run dozens of scanners and security tools that generate unmanageable vulnerability backlogs, while most breaches still exploit old, known flaws.

Solution: Hackuity's proprietary AI powered platform automates Vulnerability Management to cut through the noise and remediate critical threats, empowering Vulnerability Operations Center (VOC) to patch what matters – faster

Team:

- Patrick Ragaru (Co-founder & CEO). Former CTO at Orange CyberDefense
- Pierre Samson (Co-founder & CSRO). Former Deputy CEO at Orange CyberDefense
- Pierre Polette (Co-founder & Sr. Advisor). Former Co-CEO at Orange CyberDefense



/ CUSTOMERS /

EUROPE

ASIA

/ USE CASES /

- Risk Based Vulnerability Management (RBVM)
- Cyber Asset Management
- Managed Security Services
- Exploit & Vulnerability Intelligence
- Vulnerability Operations Center (VOC)

/ COMPETITIVE DIFFERENTIATION /

- Hackuity's AI based risk-based scoring (True Risk Score), and workflow automation brings clarity to the vulnerability chaos by consolidating and prioritizing vulnerabilities in a single pane of glass, not just listing them and offering AI powered remediation.

Siloed Scanners

KENNA Security, Qualys., VULCAN, ARMIS

Centralized VOC

hackuity

Company website: https://www.hackuity.io/ | CEO email: pragaru@hackuity.io

Hadrian

Leader in: continuous external attack surface management (EASM) and AI native agentic pentesting

HQ

/ OVERVIEW /

Problem: As threat actors leverage AI (like Claude Mythos and equivalents) to compress the window between vulnerability discovery and real-world exploitation to mere hours, traditional point-in-time pen-testing and legacy vulnerability scanners are structurally obsolete.

Solution: Hadrian addresses this by deploying an "always-on" fleet of hacker-built AI agents that continuously identify, validate, and prioritize external attack vectors.

Team: Founded by hackers and company builders (CEO has led previous LiteBit to $100M in revenue and a successful exit).

- Rogier Fischer (Co-Founder & CEO): $100m+ ARR at 1st startup - successful exit
- Oliver Beg (Co-Founder & Head of Hacking): Disclosed critical vulnerabilities in 100+ enterprise targets across financial services, tech and government
- Maurice Clin (Co-Founder & Head of Business Development)

/ USE CASES /

	EASM	Vulnerability Scanner	Exposure Validation	HADRIAN
Asset discovery	✔	✘	✘	✔
Asset contextualization	✔	✘	✘	✔
Vulnerability testing	✘	✔	✘	✔
Risk-based scoring	✘	✔	✘	✔
Active risk validation	✘	✘	✔	✔
Exploit chain assessment	✘	✘	✔	✔
Continuous threat validation	✘	✘	✘	✔

Hadrian's Impact: Metrics that Matter

218% return on investment with time-saving & patch prioritization

80% reduction in the mean time to remediate (MTTR)

88% Faster alert investigation: Cut average investigation time from 25 minutes to 3 minutes.

Company website: https://hadrian.io/ | CEO email: rogier@hadrian.io

/ CUSTOMERS /

McKESSON, NBC, VISMA, FP Francisco Partners, SAP, Inova, VERSANT, CHRISTIE'S, CAUDALÍE, amadeus, ABN·AMRO, LOTTOMATICA, TotalEnergies, celio*, ICT GROUP, CRÉDIT AGRICOLE, AROMA360, =exact, SHV ENERGY, DAMEN, GENERAL CATALYST, HPA Hamburg Port Authority, Port of Rotterdam, RITUALS..., WeatherTech

/ COMPETITIVE DIFFERENTIATION /

- Hadrian is the only solution combining continuous exposure management and agentic penetration testing in one platform:
  - **Atlas** continuously maps an organization's external attack surface and uses purpose-built AI agents to validate which exposures are actually exploitable
  - **Nova** provides agentic pentesting on demand on a human-pentest level and beyond
- Together, they deliver results that include:
  - 10x greater visibility into critical exposures
  - >80% faster time to resolution
  - 5x ROI compared to manual pentesting
- Because the two solutions share context, security teams can move from continuous visibility to deeper testing without starting from scratch

Huntress

Leader in: Purpose built security platform (EDR, ITDR, and other) for SMBs and Mid-market companies

HQ

/ OVERVIEW /

Problem: SMBs do not have the budget nor sophistication to combat the number and complexity of today's attacks

Solution: Provide MSPs, VARs, Re-sellers a comprehensive, purpose-built, fully managed platform; the "CrowdStrike of the SMB"

Team:

- Kyle Hanslovan (Co-founder, CEO) – military veteran with a nation state hacker skill level who can turn the tables on the adversaries
- Chris Bisnett (Co-founder, CTO) - military veteran with an uncanny ability to build great products

/ CUSTOMERS /

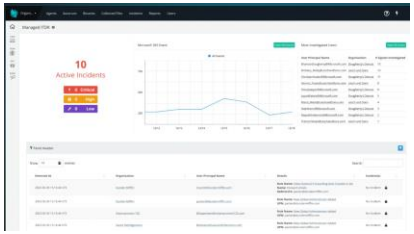
Huntress protects >270K small companies (the "99%) that are not household names…

270K+	13M+	11K+
Organizations Secured	**Units Managed (endpoints & identities)**	**Partners**

/ USE CASES /

Managed EDR, ITDR, SIEM, and Security Awareness Training





/ COMPETITIVE DIFFERENTIATION /

- Fully managed: Huntress does the work and lets their customers get all the glory
- Enterprise grade technology: Amazing tech but priced and built for the SMB customer

Expensive and/or Enterprise-Focused

SOPHOS · SentinelOne · RocketCyber · blackpoint

→

Purpose Built for the Channel & Customer

HUNTRESS

Company website: https://www.huntress.com/ | CRO email: paul.strelzick@huntresslabs.com

Hyperproof

Leader in: Automating security assurance and compliance operations (GRC)

HQ

/ OVERVIEW /

Problem: Companies face high manual cost to meet increasing regulatory burden and manage risk controls

Solution: Automated, integrated risk and compliance platform

Team:

- Craig Unger (Founder and CEO) – Co-Founder and CTO of Azuqua (acq. by Okta)
- Peter Chase (COO) – Co-Founder of Scribe Software (acq. by TIBCO Software)

/ CUSTOMERS /

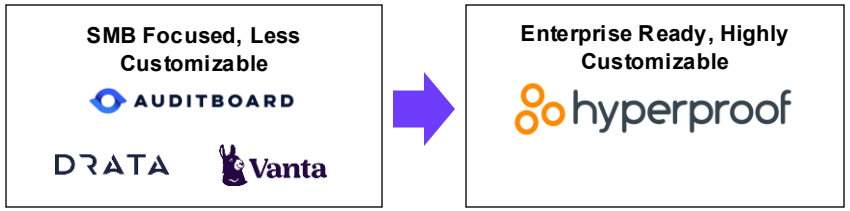
accenture, BDO, Blackstone, experian., FORTINET, Grant Thornton, GuidePoint SECURITY, instacart, NUTANIX, pwc, Red Hat, reddit, rubrik, Santander, Saudi Aramco, SOPHOS, Veeva, zoom

/ USE CASES /

- **Control Operations:** Scale a common control set across multiple products and geographies, minimizing control redundancy
- **Risk Operations:** Enhance organizational resilience by integrating control health with risk and report mitigation
- **Adaptive Control Testing:** Automates control tests and uses AI to detect potential issues, enhancing operational efficiency and accuracy

/ COMPETITIVE DIFFERENTIATION /

- Enterprise-ready solution with covering the highest number of regulatory frameworks (over 120 vs 10-20 covered by competitors)
- Highly customizable and scalable targeted specifically for enterprise and mid-market



Company website: https://hyperproof.io/ | CEO email: craig@hyperproof.io

Kindo

Leader in: AI-native agentic harness for security, IT, and DevOps operations

HQ

/ OVERVIEW /

Problem: Security and IT teams are buried in manual, repetitive work like alert triage, incident response, and runbooks, spread across fragmented tools

Solution: Kindo is an AI-native platform where operators describe the outcome they want, and autonomous agents plan, execute, verify, and self-correct the work across existing tools

Team:

- Ron Williams (Co-founder and CEO) – 3x CISO at tech unicorns; Bird, Clover Health, Riot Games; former COO at Subspace
- Charlie Hulcher (Co-founder and CTO) – Senior engineer at Bird, Subspace, OpenSea
- Mathew Varghese (CRO) – Sales leadership at Silverfort, Bromium, Tanium, and Duo

/ CUSTOMERS /

Deloitte. · Rocket Lab · axos BANK · Meta · TTM Technologies · Wynn Resorts · VULTR · Aligned · Station Casinos

/ USE CASES /

- **Security Operations:**
  - SOC alert triage: Agents triage incoming alerts handle Tier 1 to 3 investigation
  - Incident response: Automates containment and investigation steps
  - Vuln management: Prioritizes findings and generates remediation paths
  - Threat hunting: Proactively searches for threats across the environment
- **Identity & Risk:**
  - IAM/IGA: Automates access reviews, certifications, and governance workflows
  - Third-party risk management: Streamlines vendor assessments and reviews
- **IT & DevOps:** IT runbook automation, DevSecOps automation

/ COMPETITIVE DIFFERENTIATION /

- **AI-native, not bolt-on**: Built from day one with the AI model as the primary actor, unlike SOAR and hyperautomation tools (Tines, Torq)
- **Deploy anywhere & model agnostic**: SaaS, private cloud, on-prem, and air-gapped. Most AI startups are SaaS-only. Any major LLM, including open source
- **Enterprise governance built in:** RBAC, DLP, SSO, audit logging, secure sandbox, and human approval before actions execute

General-Purpose Workflow / Legacy SOAR

n8n · torq · tines

→

Agentic Operations Platform for Security

kindo

Company website: https://www.kindo.ai/ | CEO email: ron@kindo.ai

Lumu

Leader in: Illuminating network threats with real-time visibility and compromise detection

HQ

/ OVERVIEW /

Problem: Lack of visibility for confirmed compromises in existing cybersecurity stack;
alert fatigue

Solution: Automated visibility, detection and response to confirmed cybersecurity compromises

Team:

- Ricardo Villadiego (Co-Founder, CEO): Previously founder / CEO of Easy Solutions (acq. Cyxtera)

/ CUSTOMERS /

Lumu makes enterprise-grade security operations accessible to orgs of all sizes

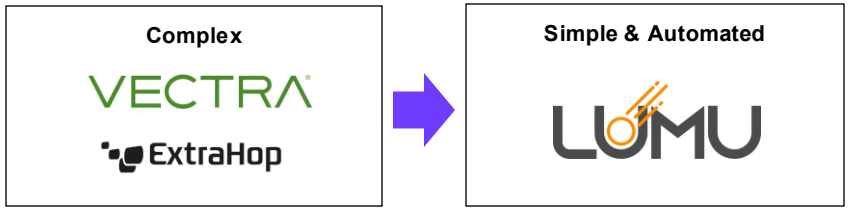
3.8M+	**10K+**	**220+**
Devices Protected	Accounts	Tech Partnerships
330K+	**13.2T+**	**315+**
SLED Devices Protected	Records Analyzed	MSP/MSSP Partnerships

/ USE CASES /

- Network Detection & Response
- Threat Hunting
- SecOps
- EDR
- Autonomous Incident Management
- Attack Surface Assessment
- Log Storage

/ COMPETITIVE DIFFERENTIATION /

- Uses Automation to detect confirmed compromises
- Light-weight, SaaS-first product that can serve SMBs



Company website: https://lumu.io/ | CEO email: rvilladiego@lumu.io

Lynx

Leader in: AI-powered financial crime and fraud prevention

HQ

/ OVERVIEW /

Problem: Increasing and evolving fraud and financial crime threats that lead to customer risk, compliance burdens and financial losses

Solution: AI-powered real-time fraud, AML and money mule detection platform that reduces false positives and prevents

Team:

- Venancio Gallego (CEO) – Prior experience as COO of Ebury (global fintech) and strategic advisor to PagoNxt
- Carlos Santa Cruz (CTO) – Founder of Lynx, Professor of Computer Science and Artificial Intelligence at Universidad Autonoma de Madrid

/ CUSTOMERS /

BCP, cielo, Santander, Prisma

/ OTHER INVESTORS /

Santander

/ USE CASES /

Fraud Prevention

Multi-channel real time detection platform of fraud tactics

AML

Real-time screening of customers and transactions

Money Mule

Multi-channel solution that flags suspicious transaction patterns and account activity

/ COMPETITIVE DIFFERENTIATION /

- Co-designed with Santander, BBVA among others, proven market-fit for Tier 1 Global Banks
- Higher speed in transaction processing vs. competitors
- Daily adaptive model: customized ML models with both parametric and statistical analyses updated daily



Company website: https://www.lynxtech.com/ | CEO email: venancio.gallego@lynxtech.com

Maisa

Leader in: Automating complex business workflows with auditable AI agents

HQ

/ OVERVIEW /

Problem: Automation fails where it matters most: complex operational work with approvals, exceptions, and compliance requirements. Without traceability and controllable execution, companies can't scale automation beyond simple tasks without increasing operational and regulatory risk.

Solution: Maisa delivers Digital Workers, powered by proprietary Vinci KPU and Chain-of-Work architecture, enabling deterministic, step-by-step execution with full auditability and self-learning, so businesses can automate complex operations reliably and at scale.

Team:

- David Villalon (CEO) – former Director of Product at Voicemode; former Chief AI Officer at Clidrive
- Manuel Romero (CSO) – former CSO at Clibrain, globally recognized for high-adoption open-source AI models
- Olivia Calafat (CCO) - former CMO at Wallapop, Head of growth and consumer Apps and Head of B2B online P&L at Google EMEA among other sales-related roles

/ CUSTOMERS /

Santander, Ford, elecnor, hubexo, job&talent, & PARTNERS

/ OTHER INVESTORS /

CREANDUM, NfX, VILLAGE GLOBAL

/ USE CASES /

Cross-industry

- Supply Chain Task Resolution Automation
- O2C & P2P Operations
- Case Management & Exception Resolution

Banking & Fin Services

- Trade Finance
- Loan origination and processing
- RFP Response Generation
- KYC & New Client Onboarding
- Deceased Account Processing

Insurance/Manufacturing

- Supply chain
- Claims & Case Operations
- Maintenance Compliance Operations
- Certifications

/ COMPETITIVE DIFFERENTIATION /

- *Purpose-Built:* Maisa's architecture is natively built for cognitive work; Digital Workers self-learn and adapt to variability and exceptions without sacrificing control or auditability.
- *Deterministic Execution (hallucination-resistant):* Maisa translates reasoning into executable actions with traceable steps that are code-backed.
- *Natural Language:* Describe the task in natural language, the system collaborates with business users to build the Workers.
- *High-value operations focus:* Targets knowledge-heavy, mid-office and back-office functions where accuracy and accountability matter most.

Peers claiming more automation across verticals, knowledge-based workers

UiPath, salesforce, glean, Automation Anywhere, Microsoft Copilot Studio

Company website: https://maisa.ai/ | CEO email: david@maisa.ai

Multiverse Computing

Leader in: AI Foundry and operating system enabling Secure & Efficient AI deployment at scale

HQ

/ OVERVIEW /

Problem: AI LLMs contain billions or trillions of parameters, resulting in massive training costs and limiting their practical usage to pools of high-end GPUs

Solution: Multiverse Computing can compress LLMs, making them cheaper to run and practical to deploy on local or commodity hardware and its platform is a complete OS for AI models optimization, routing/orchestration and security

CompactifAI
Multiverse Computing



Team:

- Enrique Lizaso (CEO) – former Deputy CEO of Unnim Bank
- Román Orus (CSO) – quantum physicist
- Samuel Mugel (CTO) – former Computational physicist at Cortirio

/ CUSTOMERS /

/ USE CASES /

Corporates

- Reduce deployment and running costs of LLMs
- Use cheaper, faster LLMs

Defense

- Helps defense ministries, prime contractors, R&D agencies and aerospace innovators deploy efficient, secure and sovereign AI

OEMs

- Deploy cheap AI models without requiring huge hardware deployments or hyperscaler costs
- Run optimized and compressed LLMs on compute-limited end devices such as phones, drones, cars, or high-end wearables

AI Builders

- Train and run models more efficiently, resulting in much lower costs
- Reduce energy costs and carbon footprint drastically

AI Data Centers Gigafactories

- AI Foundy / OS software and Optimized AI models
- Routing and orchestration
- Security and sovereignty controls

/ COMPETITIVE DIFFERENTIATION /

- Multiverse Computing's proprietary, quantum-inspired compression provides best in class compression at minimal cost to accuracy
- Super compression translates to best-in-class energy savings and speed increases

Limited compression and speed improvement and loss of accuracy

Titan ML · NEURAL · mosaic ML · OMNI ML

Maximum LLM compression, speed and accuracy

MULTIVERSE COMPUTING

Company website: https://multiversecomputing.com/ | CEO email: enrique.lizaso@multiversecomputing.com

NowSecure

Leader in: Application security testing and AI governance for mobile applications

HQ

/ OVERVIEW /

Problem: Mobile apps require purpose-built security testing and intelligence that differs from Web apps

Solution: NowSecure has a platform to test and assess risk (to include use of AI) for all mobile apps

Team:

- Alan Snyder (CEO) – Alan has spent most of his career in mobile security. Prior experience as CEO in BoxTone
- Andrew Hoog (Founder, Head of Government Sales) – Andrew is world renown thought leader in mobile security. Previously CIO at TricorBraun

/ CUSTOMERS /

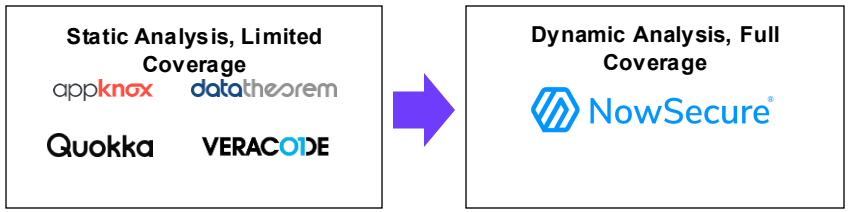
/ USE CASES /

Comprehensive mobile security testing, app intelligence and mobile AI governance

30%	30%	+4M	+8M	+15
improvement in release times	reduction in security vulnerabilities	automated mobile app assessments	automatically identified vulnerabilities	pre-built integrations into SDLC tools (plus open APIs)

/ COMPETITIVE DIFFERENTIATION /

- Depth & Breadth of Analysis: Dedicated mobile first and only platform that covers all mobile needs
- Standards-based: Testing that covers OWASP, NIST, MITRE, etc.



Company website: https://www.nowsecure.com/ | CEO email: asnyder@nowsecure.com

Nudge Security

Leader in: Discover, track, and protect shadow IT and enterprise SaaS

HQ

/ OVERVIEW /

Problem: Lack of visibility and control over SaaS and GenAI tool usage. Rapid adoption of SaaS is outpacing traditional controls, creating unmanaged identities, data sprawl and policy violations

Solution: Continuous discovery of SaaS Apps (incl. unsanctioned tools, shadows identities and orphaned accounts) and automation of security workflows

Team:

- Russel Spitler (CEO) – Former AVP of Product at AT&T Cyber (prev. Alien Vault) Group PM at HP, and PM at Fortify
- Jaime Blasco (CTO) – Previously Product at AT&T Cyber (prev. Alien Vault)
- Patrick Dillon (CRO) – Previously CRO at Airlock Digital, VP of Sales at Saviynt and BeyondTrust

/ CUSTOMERS /

cars & bids
Crossbeam
Notion
Watershed
mercado libre

/ OTHER INVESTORS /

BALLISTIC VENTURES
cerberus
SQUADRA

/ USE CASES /

Shadow IT & SaaS Discovery	Identity & Account Sprawl Management	SSPM, Configuration visibility
Vendor Risk & 3rd Party Governance	GenAI Usage Monitoring & Control	Automated User-Driven Remediation

/ COMPETITIVE DIFFERENTIATION /

- Unmatched visibility beyond SSO: Discovers all SaaS and GenAI accounts
- Full historical and real-time SaaS inventory
- Fast deployment, cloud native that integrates with email. Browser extension available

Perimeter-Based (CASB) / 1st Generation SSPM

Detexian · Lumos · zluri · OBSIDIAN

Last-Mile Discovery & Response / Governance and Life Cycle Mgmt

grip · nudge · Push

Company website: https://www.nudgesecurity.com/ | CEO email: rspitler@nudgesecurity.com

Qevlar AI

Leader in: Automating threat investigation for Security Operation Centers (SOCs)

HQ

/ OVERVIEW /

Problem: SOC alert volumes overwhelm teams, making investigations slow and expensive

Solution: Fully autonomous AI SOC platform that investigates alerts and accelerates response with consistent quality



Team:

- Ahmed Achchak (CEO) – former CTO Minautor, ML/Data Science Lead at Natixis, BNP Paribas
- Hamza Sayah (CTO) – former ML Engineer and Data Scientist at CircleCI, Ponicode

/ CUSTOMERS /

Almond, Atos, EQUANS, ECI, GlobalConnect, nomios, Orange Cyberdefense, sodexo, stoïk, Mercedes-Benz, MediaMarkt, PERFORMANTA, CloudFirst, DANONE, sopra steria

/ USE CASES /

Expand SOC capacity without hiring

- Accelerate alert investigations by up to 90%
- Reduce analyst workload, with up to 6× fewer alerts requiring human attention
- Automatically enrich 100% of alerts with relevant internal and external context
- Handle any alert volume or type 24/7, including nights, weekends, and holidays

Respond to real threats faster

- Get 100% of alerts investigated with consistent logic, so even low-signal threats don't slip through
- Close 100% of benign alerts autonomously, freeing your team to focus on real threats
- Reduce investigation time for real threats from 30–40 minutes to just 3 minutes

/ COMPETITIVE DIFFERENTIATION /

- LLMs hallucinate. Qevlar overcomes LLM randomness with deterministic graph orchestration. Each investigation follows a defined, validated path with built-in self-checks, delivering structured, evidence-based results **without hallucinations**.
- Proprietary technologies enable deep enrichment and fewer false positives: **QevlarEye** for vision and semantic analysis, and **TrueSignal** for surfacing only high-confidence malicious signals.

Inconsistent results, limited enrichment, or longer time to value

prophet, Dropzone AI, Conifers, 7AI, INTEZER, Simbian

→

Autonomous, hallucination-free investigations with deep out-of-the-box enrichment

Qevlar AI

Company website: https://www.qevlar.com/ | CEO email: ahmed@qevlar.com

RAD Security

Leader in: Enabling AI adoption across agents and AI tools

HQ

/ OVERVIEW /

Problem: AI agents stopped being chat windows and started taking action on developer workstations

Solution: AgentKeeper discovers the AI tools and agents in use at work, applies policy where it can (monitor, warn or block), and records each decision for security teams

Team:

- Brooke Motta (CEO, Co-Founder) – prior to starting RAD, Brooke was a seasoned sales leader in cybersecurity
- Jimmy Mesta (CTO, Co-Founder) – technical genius behind the use of autonomy and AI at RAD

/ CUSTOMERS /

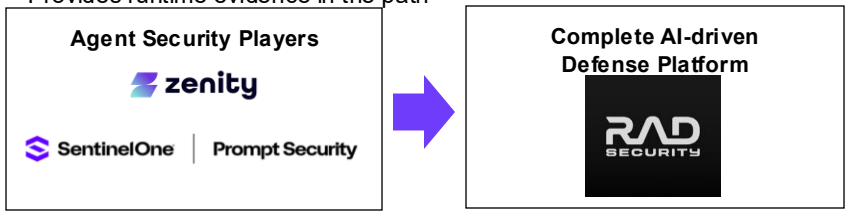
Airtable, asurion, Bloomberg, FINASTRA, ROBLOX, Tripadvisor

/ USE CASES /

Security outcomes	Agent surfaces	Enterprise path
AI agent runtime security Evaluate reads, writes, commands, fetches, and prompts	Claude Code Runtime policy for Claude Code	MCP Gateway and Cowork Govern routed and hook-observed productivity-agent calls
MCP governance Standalone gateway control for MCP servers, tools, policy, and audit	Cursor Govern Cursor Agent Mode	Regulated environments Bring your own cloud or private cluster
	VS Code Copilot Enable Copilot agents	

/ COMPETITIVE DIFFERENTIATION /

- The first wave of AI adoption asked security teams to approve tools they could not see. AgentKeeper gives those teams a way to enable the tools and keep policy close to the action
- Provides runtime evidence in the path



Company website: https://www.radsecurity.ai/ | CEO email: brooke@rad.security

Rafay

Leader in: Automating cloud and container management for GPU and platform teams

HQ

/ OVERVIEW /

Problem: Cloud providers and enterprise IT teams face significant challenges in delivering GPU-accelerated infrastructure and AI services at scale

Solution: Turnkey GPU Platform-as-a-Service (PaaS) architecture for cloud providers

Team:

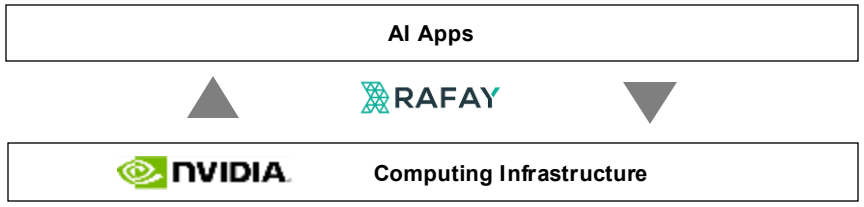
- Haseeb Budhani (Co-founder, CEO) – former Co-founder and CEO of Soha Systems (Acq. Akamai. Later named Akamai's Enterprise Application Access)

/ CUSTOMERS /

/ PARTNERS /

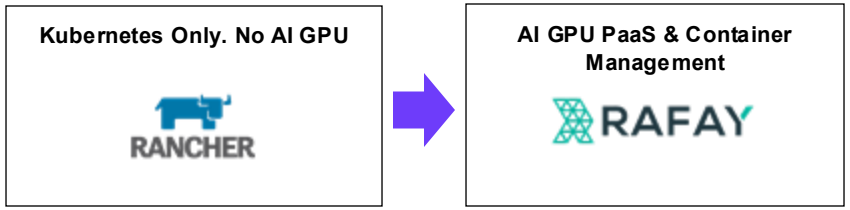
/ USE CASES /

- Multi-Cloud and Hybrid Cloud GPU Management
- Generative AI and LLM Operations: offers tools for model training, fine-tuning, and inference, facilitating rapid experimentation and deployment of AI application



/ COMPETITIVE DIFFERENTIATION /

- Rapid Deployment: Ability to convert GPU infrastructure into a PaaS within hours
- Purpose-built to deliver GPU Platform-as-a-Service (PaaS) for AI/ML and GenAI use cases



Company website: https://rafay.co/ | CEO email: haseeb@rafay.co

RapidFort

Leader in: Container Security and Automated Vulnerability Remediation

HQ

/ OVERVIEW /

Problem: Modern software is flooded with vulnerabilities as most applications rely on third-party open-source code packaged into containers

Solution: RapidFort automates vulnerability reduction by providing curated, hardened base images and continuously scanning, profiling, and rebuilding containers — eliminating 90%+ of vulnerability issues

Team:

- Mehran Farimani (CEO & Co-Founder) – Former Founder of Percipo and SVP of Engineering at EFI
- Rajeev Thakur (CTO & Co-Founder) – Former Lead Architect at Palo Alto Networks and ColorTokens
- Russ Andersson (COO & Co-founder) - Former co-founder of Nadex

/ CUSTOMERS /

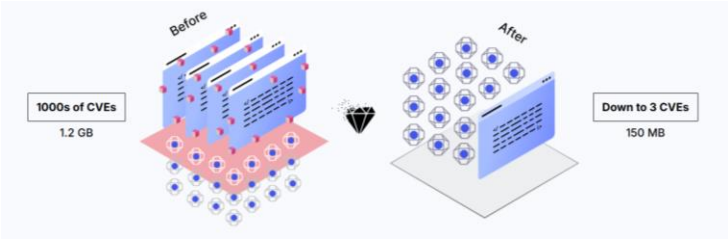
maximus, ANTHROPIC, Trellix, CYERA, PANTHEON, illumio, BRITISH AIRWAYS, BEYOND IDENTITY, NUTANIX, usbank

/ CHANNEL PARTNERS /

Defense Unicorns, Palantir, carahsoft, REVERSING LABS

/ USE CASES /

- Reduce development costs by more than 10%
- Speed up Software Releases by Weeks
- Accelerate FedRAMP, cATO, CMMC, SOC2 Compliance Readiness



/ COMPETITIVE DIFFERENTIATION /

- Minimal friction as no need to migrate to a proprietary OS
- Open source friendly and no vendor lock-in

Proprietary OS — Chainguard → **Open Source Friendly** — RAPIDFORT

Company website: https://www.rapidfort.com/ | CEO email: mehran@rapidfort.com

ReversingLabs

Leader in: Malware analysis, threat hunting, and software supply chain security

HQ

/ OVERVIEW /

Problem: Exponential growth in software supply chain attacks due to significant coverage gaps in classic AppSec tools (e.g. Log4j or SolarWinds attack)

Solution: Complete software supply chain security platform with the only AI-driven complex binary analysis solution

Team:

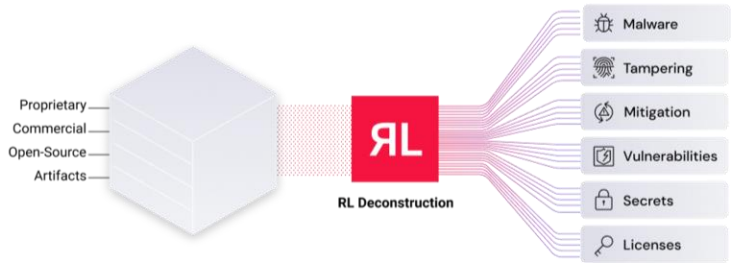
- Mario Vuksan (Co-Founder, CEO) – bootstrapped ReversingLabs, former Director of Research at Bit9
- Tomislav Pericin (Co-Founder, Chief Software Architect) – Preeminent malware researcher

/ CUSTOMERS /

amazon, BlackRock, citi, CROWDSTRIKE, Google, JPMorgan Chase & Co., Microsoft, NVIDIA, OpenAI, RAPID7, SentinelOne, SOLARWINDS, WIZ, zoom, AIRBUS

/ USE CASES /

Comprehensive Binary Analysis & Malware Detection



/ COMPETITIVE DIFFERENTIATION /

- Depth & Breadth of Analysis: Unmatched recursive deconstruction and binary packer support with widest coverage
- Speed & Scale of Analysis: Faster than any other vendor – Scalable to millions of files per day scanned in real time

Static Analysis, Limited Coverage
Checkmarx, Synopsys, VirusTotal

→

Dynamic Analysis, Full Coverage
REVERSING LABS

Company website: https://www.reversinglabs.com/ | CEO email: mario@reversinglabs.com

SecureCodeWarrior

Leader in: Agile learning platform for secure code development

HQ

/ OVERVIEW /

Problem: Inadequate security practices in software development resulting in common vulnerabilities in code

Solution: Secure coding platform that upskills developers via agile learning programs that set the standards in software security and mitigate risk

Team:

- Pieter Danhieux (CEO, Co-Founder, Chairman) – Previously Securax Security Services
- Matias Madou (CTO, Co-Founder) – Previously Sensei Security

/ CUSTOMERS /

/ OTHER INVESTORS /

/ USE CASES /

- Developer training and secure coding education
- Developer onboarding and continuous enablement
- Skills assessment & insights
- Building a culture of security
- Application security integration
- Gamified learning
- Role-based paths tailored to tech stacks, languages, role, frameworks
- Compliance tracking
- Metrics, reporting and risk management

/ COMPETITIVE DIFFERENTIATION /

- Deep developer focus, not just awareness: hands on, interactive challenges
- Wide language/framework support: real-world backend, frontend, mobile cloud-native - not just generic examples
- Embedded just-in-time learning: hyper relevance

Company website: https://www.securecodewarrior.com/ | CEO email: pdanhieux@securecodewarrior.com

SolCyber

Leader in: Delivering curated and managed cybersecurity protection

HQ

/ OVERVIEW /

Problem: Most businesses get stuck in a reactive cycle of buying more tools after each breach, only to face new gaps, alert fatigue, and rising costs — all without achieving real resilience

Solution: SolCyber replaces fragmented tools and disjointed services with a single, human-managed cybersecurity program

Team:

- Scott McCrady (CEO) – Previously General Manager at SonicWall and FireEye. GM of Global Managed Security Services at Symantec
- David Emerson (CTO) – Previously worked as a cybersecurity consultant, CIO at AppGate and VP, deputy CISO at Cyxtera

/ CUSTOMERS /

Alpine CREDIT UNION

TRAVELNET SOLUTIONS

21shares

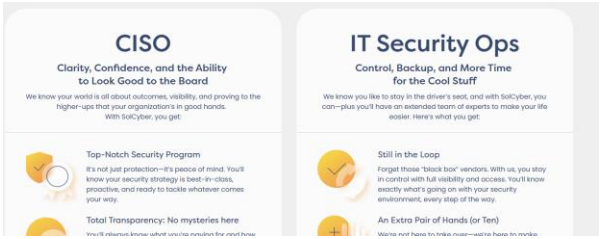
/ INVESTORS /

Forgepoint

SolCyber was incubated at Forgepoint Capital

/ USE CASES /

MDR and XDR, Foundational Coverage, Cyberinsurance and Mobile Protection among others



/ COMPETITIVE DIFFERENTIATION /

- Curated security stack built for mid-market: pre-integrated tools, fast onboarding, enterprise-grade protection without enterprise overhead
- SaaS-native MDR with clear pricing: fixed per-user model, no hidden fees, designed for simplicity and scale
- Human-led, automation-powered detection: proactive threat hunting, 24/7 SOC, focused on real outcomes—not alert fatigue

Company website: https://www.solcyber.com/ | CEO email: scott@solcyber.com

SPHERE

Leader in: Solving permission sprawl to secure identities and enable digital transformation

HQ

/ OVERVIEW /

Problem: Sprawling of privileged accounts, orphaned identities, misconfigured entitlements,
and ungoverned data

Solution: End-to-end identity hygiene platform that automates the discovery, ownership mapping, and remediation of identity and access risks across Active Directory, unstructured data, and privileged accounts

Team:

- Rita Gurevich (CEO) – Previously PM at StealthBits Technologies, Messaging AVP at Barclays and Lehman Brothers

/ CUSTOMERS /

Citizens Bank, GRAINGER, jetBlue, Munich RE

/ OTHER INVESTORS /

edisonpartners

/ USE CASES /

Identity Hygiene

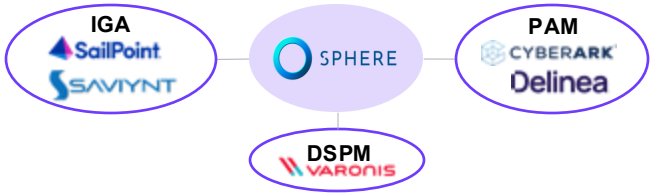
Continuously discover and remediate orphaned, overprivileged, or dormant accounts across Active Directory

Privileged Access Clean-up

Detect and resolve misused or misconfigured privileged accounts across hybrid environments

/ COMPETITIVE DIFFERENTIATION /

- As a key CyberArk partner, SPHERE enhances PAM programs by cleaning up privileged access before onboarding to vaults
- Focus on remediating identity, data, and access sprawl across hybrid environments — going deeper than traditional IAM or PAM



Company website: https://sphereco.com/ | CEO email: rita.gurevich@sphereco.com

Surefire Cyber

Leader in: Helping companies prepare for, respond to, and recover from cyber incidents

HQ

/ OVERVIEW /

Problem: Disjointed incident response services create inefficiencies and delay time-sensitive incident response services

Solution: Tech-enabled incident response services facilitate faster, higher quality incident response with transparent pricing

Team:

- Billy Gouveia (Founder, CEO): Previously 20 years of experience including as co-founder of a ransomware defense company, COO of a managed services start-up, and in executive roles at Protiviti, Sungard, and Booz Allen

/ CUSTOMERS & PARTNERS /

Arch Insurance, CHUBB, CRUM&FORSTER, MARKEL, Munich RE, AXA, SOMPO HOLDINGS, beazley, TRAVELERS, Tokio Marine

/ USE CASES /

Prepare

Assess resilience, improve plans, and strengthen response

Respond

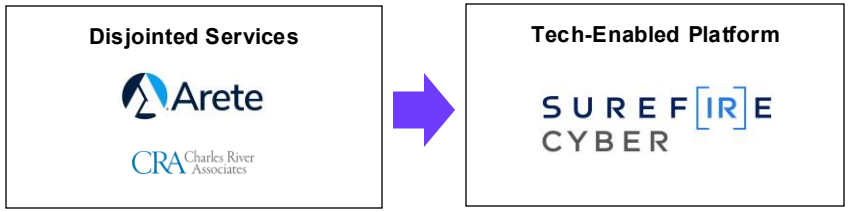
Stand shoulder-to-shoulder with you to guide you through cyber incidents

Fortify

We help you emerge stronger by fortifying your security posture against future events

/ COMPETITIVE DIFFERENTIATION /

- Automation-driven speed and transparency
- Team / Higher quality service



Company website: https://www.surefirecyber.com/ | CEO email: billy@surefirecyber.com

Synadia

Leader in: Managing connective technology for adaptive edge & highly distributed systems – nervous system for agentic AI

HQ

/ OVERVIEW /

Problem: Following the dramatic shift to the cloud, architectures are increasingly becoming distributed via a combination of cloud vendors, on-premise, edge, web and mobile, and devices – AI is just accelerating this

Solution: Leverage a technology built from the ground up where cloud is the new mainframe and all computing, apps and infrastructure are truly distributed

Team:

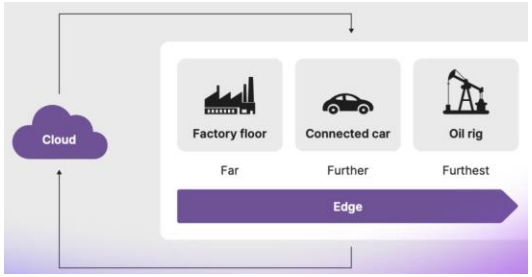
- Derek Collison (CEO, Co-founder) – multi-time founder and prolific open-source creator, ex., NATS

/ CUSTOMERS /

mastercard, NVIDIA, PHILIPS, RIVIAN, sam's club, STARBUCKS COFFEE, Replit, NASCAR, powerflex EDF Renewables

/ USE CASES /

Microservices Communication, Real-time data Streaming, and Event-driven Architectures – all optimized for the Edge



/ COMPETITIVE DIFFERENTIATION /

- Low latency. Minimal latency (~microseconds) the minimal deployment footprint <10MB
- Focus on Edge & AI. Lightweight, fast, and pluggable messaging backbone

Enterprise Focus

CONFLUENT

Redpanda

Edge & Distributed System Focus

Synadia

Company website: https://www.synadia.com/ | CEO email: derek@synadia.com

Tadaweb

Leader in: Open-source intelligence (OSINT) low/no-code platform

HQ

/ OVERVIEW /

Problem: Information overloads makes extracting and analysing unstructured publicly and commercially available information slow and complex

Solution: Analysts can quickly, efficiently gather and analyze data across disparate sources utilizing Tadaweb's OSINT operating system, powerful GUI, and low/no-code query engine

Team:

- François Gaspard (CEO) – former security engineer and software developer at Sun Microsystems and SOGETI
- Genna Elvin (COO)) – former New Zealand Intelligence Officer

/ CUSTOMERS /

MINISTÈRE DES ARMÉES · MINISTÈRE DE L'INTÉRIEUR · Ministry of Defence · Foreign, Commonwealth & Development Office · Public Safety Canada · CENTCOM · MINISTERIO DEL INTERIOR · MINISTERIO DE DEFENSA

/ USE CASES /

Tadaweb's solution supports many critical investigative functions and domains

- **Special Operations Support:** highly applicable for special operations and missions
- **Global State Actor Activity:** equip international governments and militaries with intelligence to monitor varied threats from near-peers and rogue states
- **Misinformation Detection:** increased activity of mis- and dis-information requires source detection and monitoring across multiple languages
- **Counter-Terrorism:** Preventative measures to identify sources of extremist narratives and propaganda, as well as perform live and post-incident analysis
- **Cybersecurity Risk Mitigation:** utilized by commercial companies to monitor social media, forums, and news outlets to identify potential threats (e.g., cyberattacks, fraud)

/ COMPETITIVE DIFFERENTIATION /

- Best-in-class technology meets rigorous government standards
- Integrated platform merges public and commercially available information (PAI & CAI)
- Transparent, traceable and policies compliant maintain the chain of sources

Heterogeneous, fragmented and complex point solutions with limited traceability

FIVECAST · MALTEGO · BABELSTREET · Recorded Future

→

Unified, simple and efficient end-to-end OSINT Platform

Company website: https://www.tadaweb.com/ | CEO email: f.gaspard@tadaweb.com

Uptycs

Leader in: Unifying and scaling hybrid cloud security, from development to runtime

HQ

/ OVERVIEW /

Problem: Cloud environments are complex and fragmented — making it difficult to gain full visibility, correlate telemetry, and enforce security

Solution: Uptycs delivers a unified CNAPP platform integrating vulnerability management, CSPM, CWPP, and XDR, enabling deep visibility and rapid response across the entire attack surface, from code to cloud

Now powered by Juno AI, Juno performs multi-step reasoning, understanding the data lake schema and safely sampling telemetry.

Team:

- Ganesh Pai (CEO) – Former Chief Architect, Carrier Products and Strategy at Akamai, Engineer at Sonus
- Uma Reddy (CPO) – Previously P of Engineering and office of the CTO at Sonus

/ CUSTOMERS /

IBM, SAP, TESLA, co-operators, SBI, FINRA, chime, CIRCLE

/ OTHER INVESTORS /

NORWEST, SAPPHIRE VENTURES

/ USE CASES /

Unified CNAPP + XDR for Risk Reduction	AI-powered investigation and natural-language queries with Juno AI	Multi-cloud visibility and threat correlation
FedRAMP and regulatory compliance automation	Forensic investigation and root cause analysis	Telemetry-rich threat detection
Runtime protection and workload hardening	Attack path mapping and risk prioritization	Hybrid coverage — agentless + agent-based observability

/ COMPETITIVE DIFFERENTIATION /

- Single, Unified Platform with a built in data lake: Uptycs merges CNAPP, XDR, and runtime protection in one telemetry-rich platform
- Correlated Observability: Delivers deep, connected insight across the full attack surface
- Juno AI Security Assistant: Natural-language reasoning and multi-step analytics

Existing players

aqua, CROWDSTRIKE, LACEWORK, WIZ

Breadth of Visibility and Depth of Insight

uptycs

Company website: https://www.uptycs.com/ | CEO email: gpai@uptycs.com

Verituity

Leader in: Transforming digital payouts for financial services

HQ

/ OVERVIEW /

Problem: High cost and high fraud risk in B2B & B2C payment disbursement and paper checks

Solution: Secure digital payout platform backed by verification of payees and payers

Team:

- Ben Turner (CEO) – former Head of Cyber, Tech and Media at Allianz, Global Head of Cyber at Willis Towers Watson, Enterprise Head of Cyber at The Hartford

/ CUSTOMERS /

ASSURANT · BANK OF AMERICA · BNY · Citizens Financial Group, Inc. · mastercard · M&T Bank · ups

/ USE CASES /

Commercial Disbursement

- Insurance claims
- Warranty payments
- Rebates | Refunds
- Game winnings
- Legal settlements

Bank Disbursements

- Account closures
- SMB loan payouts
- Consumer lending payouts
- Auto loan payouts
- Mortgage escrow payouts

Embedded Banking

- Payment choice enablement
- Payee onboarding
- Multiple bank gateway
- Payer PCI | PII compliance

/ COMPETITIVE DIFFERENTIATION /

- Industry agnostic, works across banks, logistics, insurance, etc.
- Identity verification
- Full coverage of both B2B and B2C payouts

Limited Versatility & Verification

ONE INC · Paymode X (Powered by Bottomline)

Full Versatility & ID Verification

VERITUITY

Company website: https://verituity.com/ | CEO email: ben.turner@verituity.com

Whistic

Leader in: Automating assessment and response for third-party vendor risk management

HQ

/ OVERVIEW /

Problem: Inefficient security questionnaires and lack of visibility into third-party risk slows innovation

Solution: Centralized platform to manage, score, and track vendor security risk, especially around third-party risk assessments to streamline the security review process in procurement

Team:

- Juan Rodriguez (CEO) – technical leader; former Software Architect, Overstock.com; senior engineering roles at Dex One, CitySearch

/ CUSTOMERS /

airbnb · ATLASSIAN · CSA cloud security alliance® · formstack · Gainsight · NAVAN · TrustRadius

/ USE CASES /

Third-Party Risk Assessments	Vendor Security Reviews at Scale	Vendor Risk Monitoring
Security Profile Sharing	Audit Readiness and Documentation	Workflow Automation

/ COMPETITIVE DIFFERENTIATION /

- Buyer-Seller Network: dual-sided platform serves buyers (who assess vendors) and sellers (who get assessed), creating a network effect to accelerate conversion and approvals
- Seamless Questionnaire Automation: domain-specific to cybersecurity, clean, fast UX

General, Complicated

ARCHER · Loopio · OneTrust

→

Specialized, Easy

whistic®

Company website: https://www.whistic.com/ | CEO email: nsorensen@whistic.com

WitnessAI

Leader in: Comprehensive visibility, security, and governance for organizational AI usage

HQ

/ OVERVIEW /

Problem: Organizations want to enable employee adoption of Gen AI, but need to ensure it is compliant, responsible, and safe

Solution: AI Enablement Platform with visibility into employee AI usage, AI-specific control policies, and data safeguards

Team:

- Rick Caccia (CEO) – former SVP & CMO at Cortex and Unit 42 (Palo Alto Networks); CMO for Google Cloud Security Products
- Gil Spencer (CTO) - CTO al Alpinelogic and Interim CTO and Technology Advisor at AT&T Cyber. Previously architect at Proofpoint

/ CUSTOMERS /

DELTA TOYOTA NTT VyStar Credit Union incomm

/ USE CASES /

Effective use of AI

Get visibility into how employees are using AI, so that you can train them to be more productive

Copilot usage

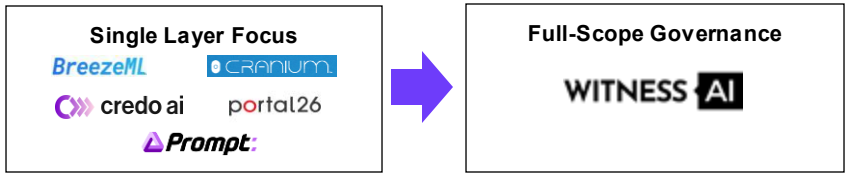
- Govern AI integration with email, MS Word, Excel, etc.
- Ensure users follow policy when using copilots in various tasks

Code Development

Prevent developers from uploading source code to external AI apps, via browser chat, Github Copilot, or other tools

/ COMPETITIVE DIFFERENTIATION /

- Enterprise-ready AI governance to tackle immediate security and board concerns and future adoption
- Real-time, model-agnostic guardrails
- Key focus on visibility, protection and control with targeted guardrails



Company website: https://witness.ai/ | CEO email: rick@witness.ai

Forgepoint

Portfolio Catalog

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